

Use of trade data in steel industry analysis

Regional Seminar on International Trade Statistics
Beijing, 24-26 October 2011



Content

- worldsteel
- Trade of steel products and raw materials
- Apparent steel use
- Indirect trade in steel
- Summary



The World Steel Association (worldsteel)

- worldsteel is one of the largest and most dynamic industry associations in the world
- worldsteel represents approximately 170 steel producers (including 18 of the world's 20 largest steel companies), national and regional steel industry associations, and steel research institutes
- worldsteel members represent around 85% of world steel production

3

worldsteel
ASSOCIATION



Trade of steel products and raw materials

4

worldsteel
ASSOCIATION



Key features

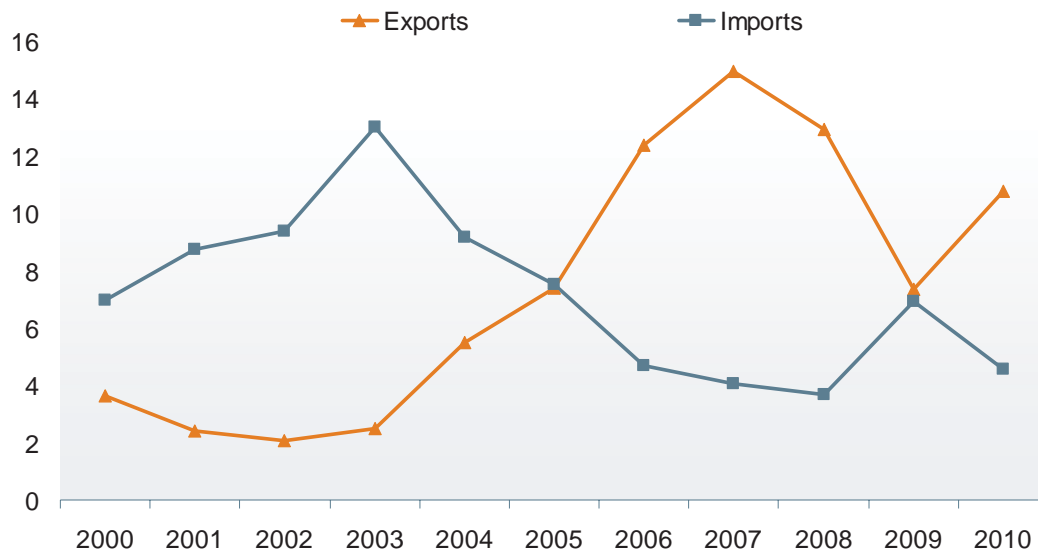
- Long series
- Yearly and monthly data collection and publication
- Wide country range
- HS codes: 7206-7306 (steel products), 7204 (scrap) and numerous codes for other raw materials
- Mainly focused on tonnages

worldsteel
ASSOCIATION

5

Share of China in global steel trade

2000-2010, semi-finished and finished steel products, %



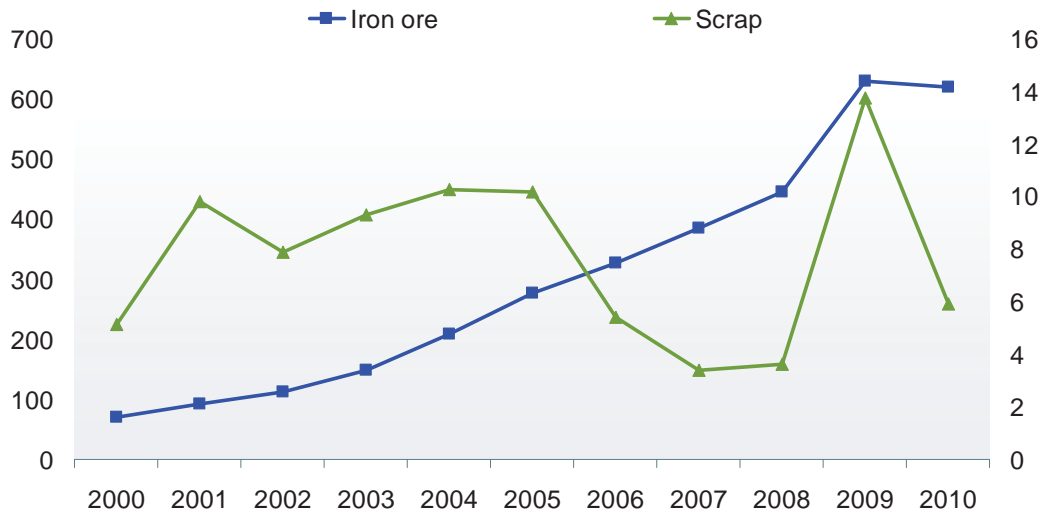
Source: worldsteel, Steel Statistical Yearbook

worldsteel
ASSOCIATION

6

Imports of iron ore and scrap to China

2000-2010, mln tonnes



Source: worldsteel, Steel Statistical Yearbook

worldsteel
ASSOCIATION

7

Apparent steel use

worldsteel
ASSOCIATION

8

Key features

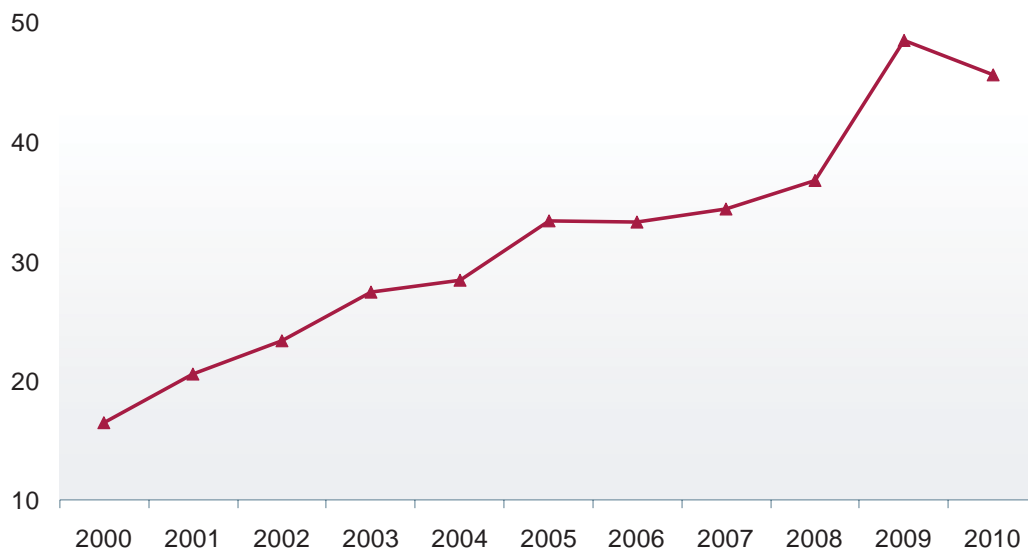
- Method of calculation:
apparent steel use (ASU) = deliveries + imports - exports
- ASU represents demand for steel products
- Long series
- Yearly and monthly data collection and publication
- Wide country range
- Mainly focused on tonnages

worldsteel
ASSOCIATION

9

Share of China in global steel demand

2000-2010, apparent steel use of finished steel products, %



Source: worldsteel, Steel Statistical Yearbook, Short Range Outlook

worldsteel
ASSOCIATION

10

Indirect trade in steel

11

worldsteel
ASSOCIATION



Indirect trade in steel: objectives

- True picture of steel use
- Restoring and maintaining the indirect trade database
- Analysis of strategic factors affecting direct and indirect steel trade

12

worldsteel
ASSOCIATION



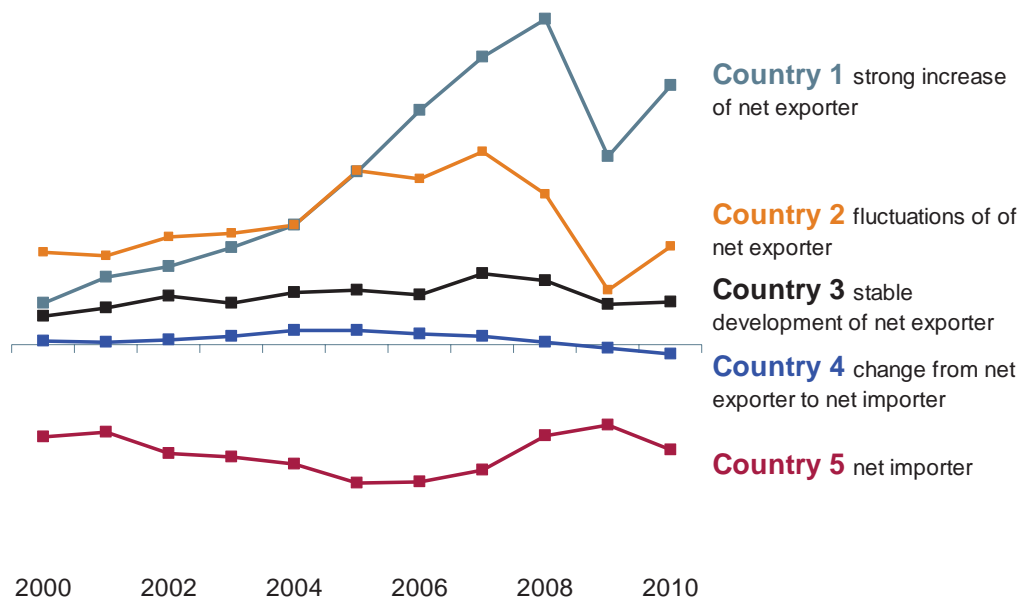
Key features

- Method of calculation:
true steel use (TSU) = ASU + net indirect steel imports
- Long series
- Yearly data collection and publication
- Wide country range
- HS codes: 40, 73, 82-89, 94
- Data source: Comtrade, UN Statistics Division

Quality of data

- Underreporting. Suggested solution: mirror statistics.
- Discrepancies between value and volume reporting (trend and price analysis). Suggested solution: estimation of inconsistent data using ratio based on previous/ following year.
- Missing kg, while other units reported. Suggested solution: estimation of missing data using ratio based on available units (e.g. for previous years or other countries).

Indirect net exports of steel



Country 1 strong increase of net exporter

Country 2 fluctuations of of net exporter

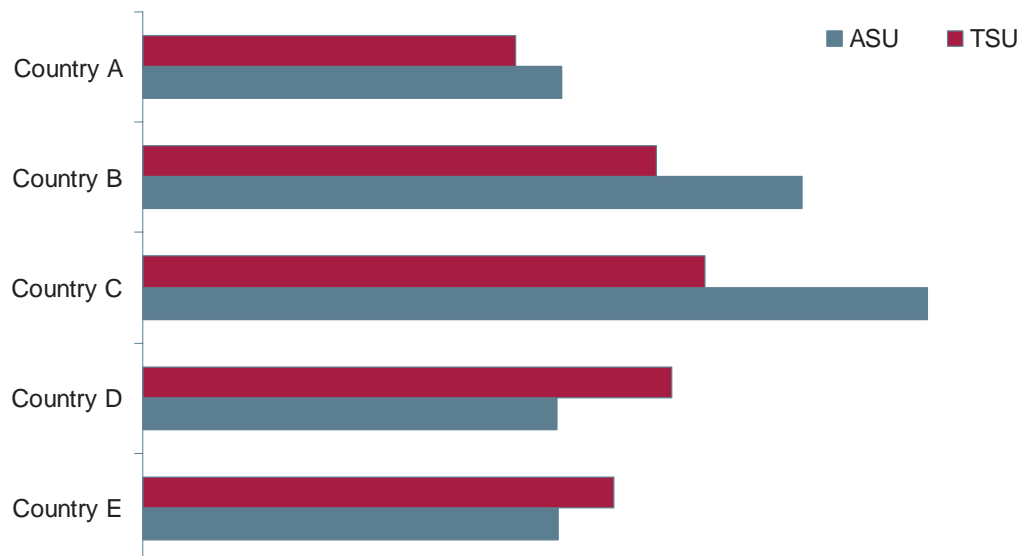
Country 3 stable development of net exporter

Country 4 change from net exporter to net importer

Country 5 net importer

TSU vs. ASU per capita

Comparison of true steel use per capita and apparent steel use per capita, 2008



Summary

17

worldsteel
ASSOCIATION

Use of trade data in steel industry analysis

- Frequency: yearly and monthly basis
- Different analysis: trade of steel products, raw materials and steel containing goods
- Element in estimation of steel demand
- Importance of trade data quality
- Importance of tighter cooperation with providers of trade data

18

worldsteel
ASSOCIATION

worldsteel
ASSOCIATION

worldsteel.org

Adam Szewczyk
szewczyk@worldsteel.org