UNITED NATIONS
International Merchandise Trade Statistics

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Agenda item 19: Partner Country

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Introduction

- IMTS2010 Chapter VI : Partner Country

  A. General

  B. Types of partner country attribution

  C. Comparison of several alternative methods

  D. Recommendations

Importance of trade by partner country

"… are used for a number of purposes, including analysis of economic trends, national accounts, balance of payments, regional trade patterns, trade shares, market analysis and business decisions, and trade policy and negotiations, as well as for checking the accuracy and reliability of trade data."

Types of partner country attribution

- Imports
  - Country of Purchase
  - Country of Consignment
  - Country of Shipment
  - Country of Origin

- Exports
  - Country of Sale
  - Country of Consignment / Destination
  - Country of Shipment
  - Country of Last Known Destination
  - Country of Consumption

Recommendations
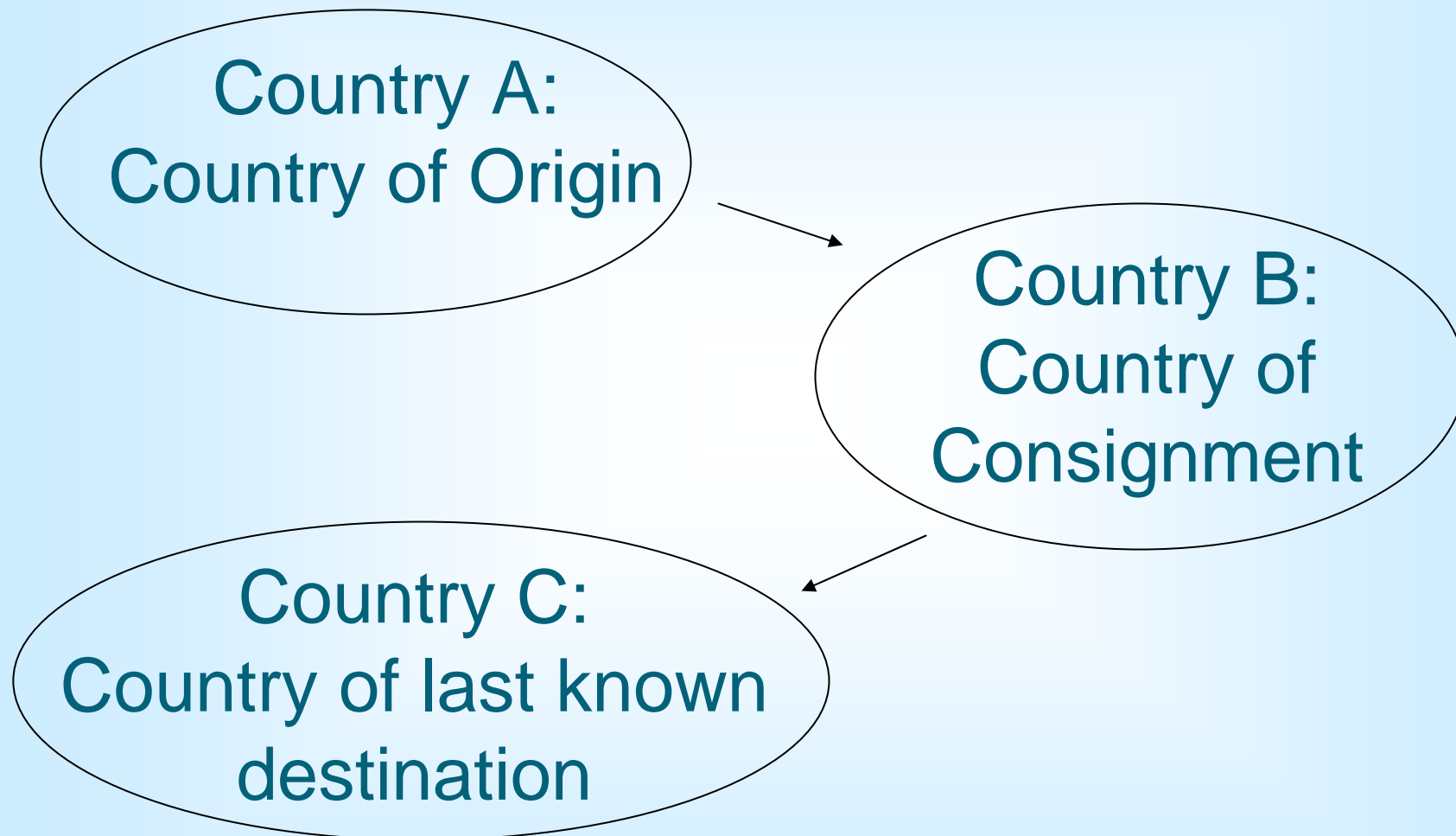
IMTS2010 Recommendations:

❑For imports: country of origin; for exports: country of last known destination [6.25]

❑Country of consignment, as the <u>second partner attribution</u>, in the case of imports [6.26]

❑For trade balances calculation, in the context of the analysis IMTS, use imports by country of origin and exports by country of last known destination [6.27]

IMTS2010 Encouragements:

❑Country of consignment, as the second partner attribution, in the case of exports [6.26]

Trade balances/ Reconciliation studies/ mirror statistics
- Recording of country of consignment

Country A:
Country of Origin

Country B:
Country of Consignment

Country C:
Country of last known destination

Rules of origin

- Establish by each country, generally consist of these criteria:
  - "Wholly produced"
  - "Substantial transformation"

IMTS2010 Recommendations:

❑Follow the relevant provisions of the Revised Kyoto Convention in international merchandise trade statistics for determining country of origin [6.7]. See Revised Kyoto Convention, Specific Annex K/ Chapter 1

Recommendations (cont.)

IMTS2010 Recommendations:

❑Use economic territory of trading partners as basis upon which the statistics on trade by partner are compiled [6.28]. See UN publication *Statistical Territories of the World for Use In IMTS.*

❑Report the data with complete and most detailed partner breakdown, when reporting to regional or international organization [6.30]

❑In the case a different partner attribution is used for certain types of imports, e.g., used goods, provide the partner attribution in country metadata

IMTS2010 Encouragements:

❑Use UN Standard country or area codes [6.28]

Special Trading Partners

- Trade with itself

  – Only possible in case of re-imports

  – Neither recommended nor common practice to record trade to itself as the country of last known destination

- Trade with its own Free Zones

  – It's ok, but this implies that the country <u>does not use general trade</u> system

Thank you for your attention!