Strategic IT partner for large corporations

Agile software products and solutions for the secure, efficient and flexible processing of vast amounts of data

- Data Processing
- Document Processing
- Security
- Compliance

International customer base with 1,300+ clients from the banking, insurance, general industry, commerce, CENSUS and IT outsourcing sectors with a focus on financial services

<table>
<thead>
<tr>
<th>Sales:</th>
<th>€96.6 million (2006)</th>
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<tbody>
<tr>
<td>Employees:</td>
<td>&gt; 630 globally</td>
</tr>
<tr>
<td>Headquarters:</td>
<td>Berlin</td>
</tr>
<tr>
<td>Stock market:</td>
<td>Listed in Germany</td>
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Grown expertise to make the future happen today

Further strengthening of the position as one of Europe’s leading software providers

1983: Founding
1997: Initial public offering
1998: Acquisition of Harbor Systems, Canada
1993: First provisioning project
2004: Acquisition of Systor Security
2006: Merger with Kleindienst Datentechnik
2007: Launch of the Beta 4Agility program for innovation

1973: First document reader
Secure and efficient

We deliver software and services that enable customers to manage huge amounts of paper data through intelligent scanning, verification, editing and output systems.

18 of 30 DAX companies employ software solutions from Beta Systems.
Leader in Banks in Germany, Nigeria, …

- Data Capture & Editing in Banks since 1973
- Own patents for voting machines

**Beta Processing**
- Integration for time-critical applications
Secure and efficient document management

- Recognition, processing and distribution of documents and data for Industry- and Census specific processes
- Quality assurance
- Individualized systems for bulk documents

7 of Europe’s 10 largest insurance groups employ software solutions from Beta Systems
Paper-based payment transactions
- Processing of up to 1.5 million payment receipts each day

Census Nigeria scanning
- More than 35 million pages are processed
- Two edit-step-solution for quick results and complicated editing/coding (occupation code)

What else …
- Integration of document archiving systems
- Documents are made available via Web services
- Continuation with large, 120 TB GIS database
Scanning

- Large selection of scanners proved in various missions worldwide
- Robust and stable
- Scanner software with extremely many user options
- Used in different Outsourcing systems
- Fills Industry standard Databases for enterprise analysis e.g. OLAP, GIS

9 of Europe’s 10 largest industrial enterprises employ solutions from Beta Systems
IT audit
• Company-wide monitoring and evaluation
**Proactive risk management**
• Audit and monitoring

**EU and UN Audit inspected**
• Central and uniform compliance management across the entire company
• Improved and simplified control cycles
Outsourcing

- Long experience in outsourcing
- Own outsourcing company
- Leading outsourcers
- Outsourcing international

Major banks in Germany’s, Nigeria, USA rely on outsourcing systems form Beta Systems
NIGERIA Census 2006

- 35 Mio. Documents (140 Mio citizens)
- 550,000 kg paper
- Each form 01 (household) has 2 sheets
- Each form 01 sheet has two sides
- Each form 01 side creates two images
- grey & black/white
- 320 Mio. images

Lessons learnt:
- Transport & Customs
- Room requirements
- Trial Census / Main Census
- Batch preparation, store in
- Reports
- Continuation with GIS database and data dissemination
7 of the 10 largest European insurance groups rely on Beta Systems’ products to accommodate their IT security and automation needs

**Document processing**

- Automated incoming mail processing at Allianz life insurance using FrontCollect® and FrontCollect Invoice®
- Capture and classification of heterogeneous incoming mail based on **70 different business processes** for more than 3 million letters, 140,000 e-mails and 70,000 faxes each year
- **75%** of the captured **payment orders** are processed and cleared for payment automatically
50% of Europe’s largest banks secure their business processes with solutions from Beta Systems
In the general industry sector, 6 of 8 Europe’s largest automobile manufacturers chose Beta Systems as a partner for safeguarding their IT-based production processes.

Compliance management at one of Europe’s largest automobile manufacturer

- Compliant long-term archiving of company-wide IT production data
18 of 30 DAX and 50% of all EUROSTOXX companies employ software solutions from Beta Systems

**Security management** at one of Europe's largest airlines
- Automated and rule-based identity management
- Company-wide administration of IT access rights for more than 160,000 users in 400 subsidiaries across the globe
Thank you for your attention!