

The Use of Mobile Positioning Data to Capture Tourism Data in Indonesia

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THE NEEDED OF TOURISM DATA

Tourism Policy Planning

Business

Marketing

GDP

TSA

SITS

BOP

SDGS



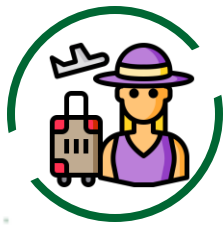
**Supply & Demand of
Tourism Data**



**Household Survey
Administration Data
Other Sources?**

Domestic Tourism



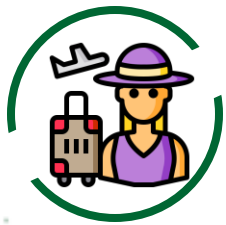


DOMESTIC TOURISM:

270 Million Population, 34 PROVINCES, 514 KABUPATEN (REGENCY)



- ✓ How Many Domestic Traveller?
- ✓ How long they stay ?
- ✓ How Much Their Expenditure ? For what
- ✓ Where they come from, where they go
- ✓ Mode of Transport ?

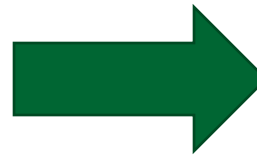


REMOTE AREA: NEED SPECIAL EFORTS



Location INDONESIA Change Location

Jumlah dan Distribusi Penduduk
 Jumlah penduduk Indonesia pada tahun 2020 adalah sebanyak 270.203.917 jiwa.
 Persebaran penduduk menurut jenis kelamin adalah 136.660.119 untuk penduduk laki-laki dan 133.542.018 untuk penduduk perempuan.



270 Million Population



MOBILE
 Menyediakan layanan legacy seluler termasuk voice dan SMS, mobile broadband, dan layanan mobile digital yang mencakup IoT, big data, layanan keuangan, VOD, musik, permainan, dan iklan digital.

PELANGGAN SELULER
169,5 juta

Pelanggan Pascabayar: **6,5 juta**
 Pelanggan Prabayar: **163,0 juta**

PELANGGAN MOBILE BROADBAND
115,9 juta



Selular	Unit	2020
Pelanggan Prabayar	juta pelanggan million customer	58.7
Pelanggan Pascabayar	juta pelanggan million customer	1.6
Total Pelanggan	juta pelanggan million customer	60.3
ARPU Prabayar	Rp ribu thousand	30.5
ARPU Pascabayar	Rp ribu thousand	83.2
ARPU Gabungan	Rp ribu thousand	31.9



144.000 menara BTS per akhir 2020
 pertumbuhan pangsa pasar menjadi 19,6%, pelanggan menjadi 57,9 juta orang, dan penetrasi smartphone ke 89%.

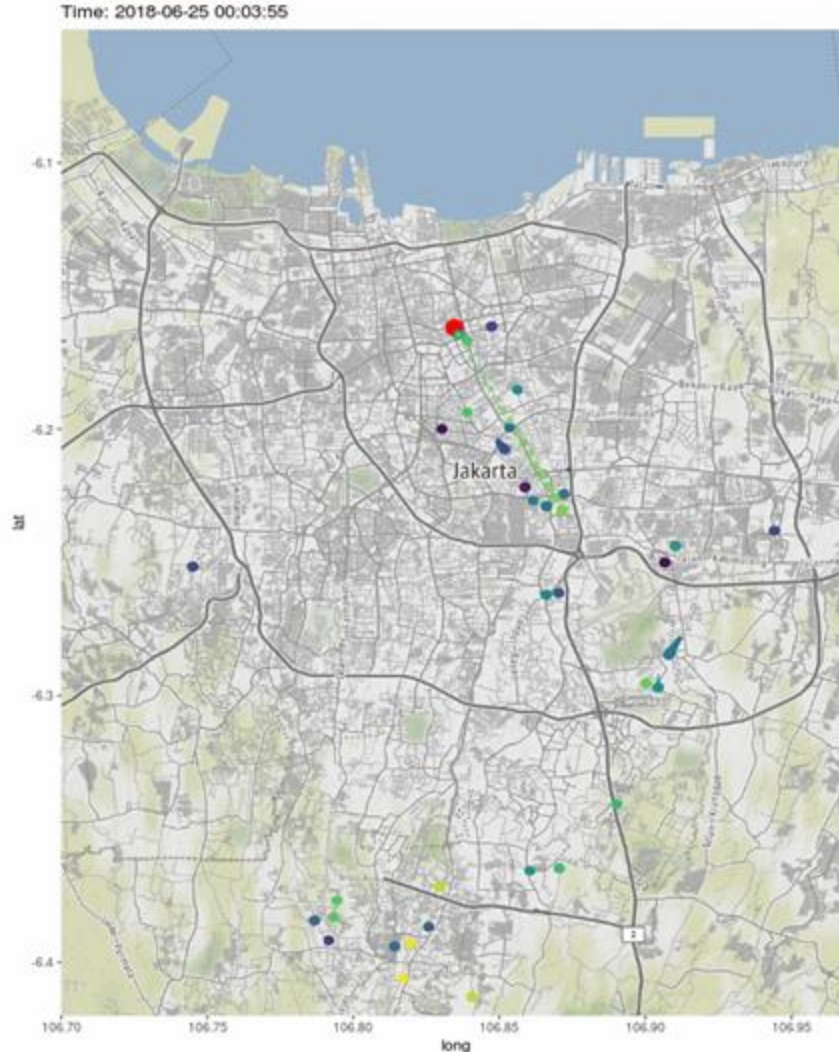


285,8 Million Mobile Phone Subscriber

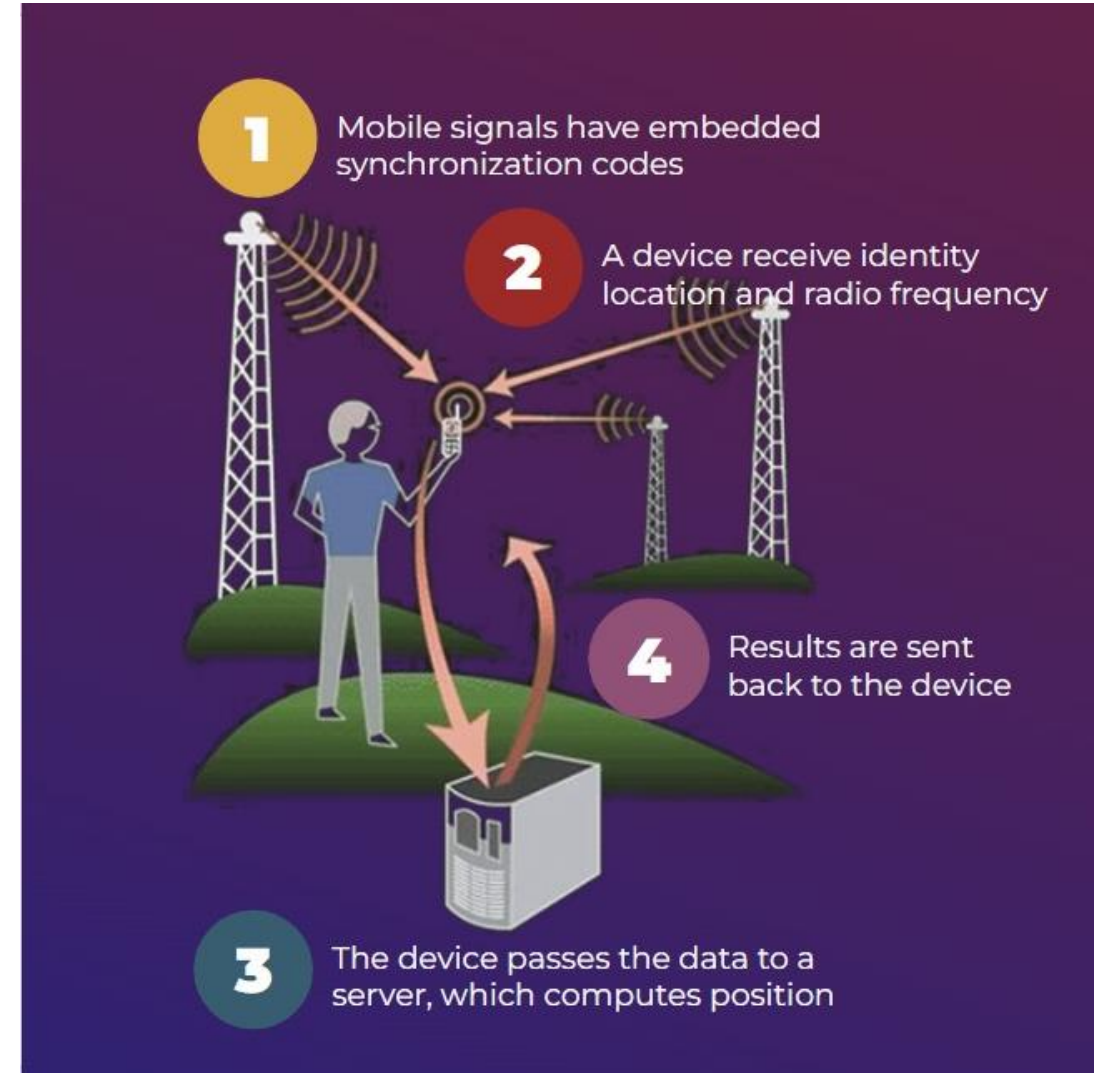
1,4 TB DATA per YEAR
60 Million records per year



How Cellular Technology Works: Every Transactions leave a log that create data set



Examples
of subscriber
mobilities





Mobile Phone Log Dataset Example

DOMESTIC MPD DATA

msisdn char	datetim e timestamp	sourc e char	bts_lat char	bts_lon char	prov char	kab char	kec char	desa char	nod e char	trx_dat e date
6281 ...	2018-02-08 13:33:03	LBA_ALL	-4.54691	120.35833	SULAWESI SELATAN	BONE	TANETTE	CELLU	3G	2018-02-08
6281 ...	2018-02-08 13:51:39	CHG_POST	-4.54051	120.30777	SULAWESI SELATAN	BONE	TANETTE	MACANANG	3G	2018-02-08
6281 ...	2018-02-08 14:00:39	CHG_POST	-4.53591	120.30377	SULAWESI SELATAN	BONE	TANETTE	MACANANG	3G	2018-02-08

ROAMING DATA

date	time	mcc destination	mnc destination	hashed imsi/msisdn
21/09/2018	23:59:21	420	01	439114f7a28d2f4eef896c38e7f70321
21/09/2018	23:59:22	208	09	7f859e31d44a1012275306aa01925de1
21/09/2018	23:59:22	302	610	d865eab7ccf0ff0727adb75db2960e6a
21/09/2018	23:59:22	310	30	cee4f08b61a6f60012e2437b77dced75
21/09/2018	23:59:22	404	90	d2b39a57ec308360e11de37d0a29df9c
21/09/2018	23:59:22	404	98	7d0dd387c0f879b4342fe85f65f98838
21/09/2018	23:59:22	418	40	7b7375a5080fb9b9304b19c2cc66a846
21/09/2018	23:59:23	310	30	52b62dcb44bb8b75c36dd9adc3e08416

ID

Hashed MSISDN

Datetime

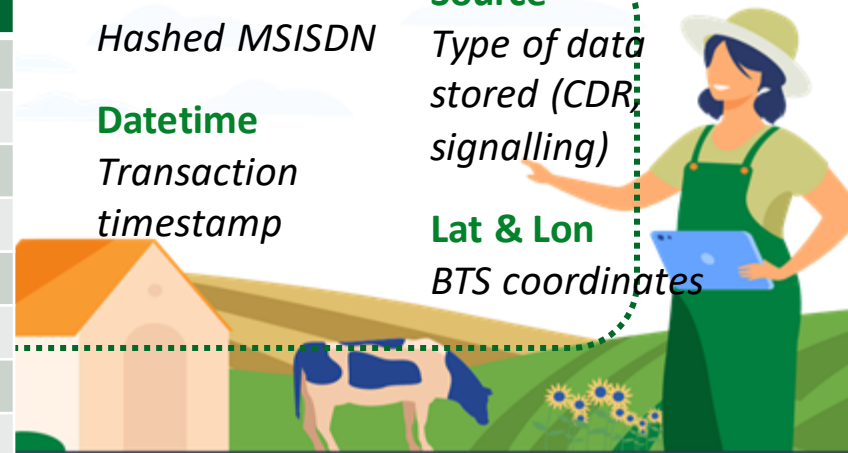
Transaction
timestamp

Source

Type of data
stored (CDR,
signalling)

Lat & Lon

BTS coordinates





TYPE OF MPD DATA SOURCES

Passive Mobile Positioning

Location information generated from LBS (Location Based Services) data by MNO (Mobile Network Operator), which contains: CHG, LBA, and UPCC



1 CHG (Charging Data)

Billing domain log which stores successful charging transaction record such calls, messaging, etc.

2 LBA (Location Based Advertising)

The technology is used to pinpoint consumers location and provide location-specific advertisement on their mobile devices.

3

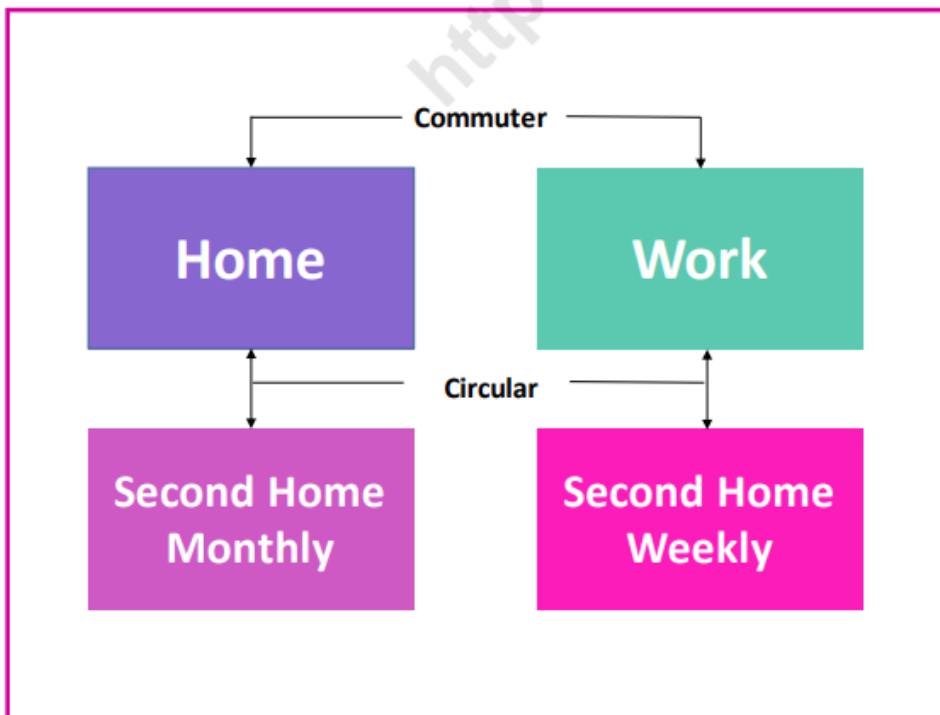
UPCC (Unified Policy and Charging Controller)

It provides policy, service, subscription, quota, and bearer resource management functions, as well as admission control for internet data usage.

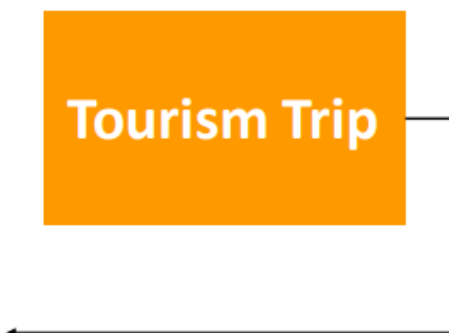


ANCOR POINT: USUAL ENVIRONMENT

Usual Environment



Mobile Positioning Flow



ITRS 2008

B.4. The usual environment of an individual

2.21. The **usual environment** of an individual, a key concept in tourism, is defined as the geographical area (though not necessarily a contiguous one) within which an individual conducts his/her regular life routines.

2.22. It is a characteristic attached exclusively to an individual that complements the concept of country of residence used in the national accounts and the balance of payments (see box 2.2) and that of place of usual residence used in household statistics (see box 2.3).

2.23. The purpose of introducing the concept of usual environment is to exclude from visitors those travellers commuting regularly between their place of usual residence and place of work or study, or frequently visiting places within their current life routine, for instance homes of friends or relatives, shopping centres, religious, health-care or any other facilities that might be at a substantial distance away or in a different administrative area but are regularly and frequently visited.

2.24. Based on the prevalent habits of movements, it is recommended that each country define the precise meaning of what is termed regular and frequent in the context of its tourism statistics.

2.25. The usual environment of an individual includes the place of usual residence of the household to which he/she belongs, his/her own place of work or study and any other place that he/she visits regularly and frequently, even when this place is located far away from his/her place of usual residence (see box 2.3) or in another locality, except for vacation homes the treatment of which is developed below.



MPD AND DIGITAL SURVEY

MPD



Within a certain radius, BTS catches mobile signal as log data for every transaction



Log data stored in MNO's database



Processing log data: filtering, counting, dan validating by algorithm

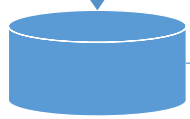


Produce datasets:
1. Domestic tourism
2. Commuter
3. Circular
4. Others



Domestic tourism profiling by MPD contains variables:
1. MSISDN
2. Number of trips
3. Home
4. Destination
5. Length of stay

Digital survey



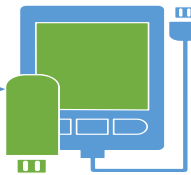
MNO prepares list of subscribers' mobile number based on MPD profiling. It is used as digital survey sample frame



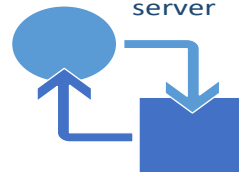
1. BPS build digital survey platform connected to BPS's server
2. BPS create direct link to digital survey webpage
3. BPS create digital survey sampling mechanism



1. MNO conducts sampling based on walkthrough from BPS
2. MNO create digital survey masked link survei to be injected in SMS
3. MNO sends SMS Contains digital survey link to targeted mobile number



1. Respondent receive digital survey SMS
2. Respondent fill questionnaire of digital survey
3. Validated digital survey response data are sent to BPS's server



1. MNO download list of submitted respondent and match the mobile phone respondent with sampel frame then create white-list
2. MNO send reward to submitted respondent
3. MNO submit report to BPS



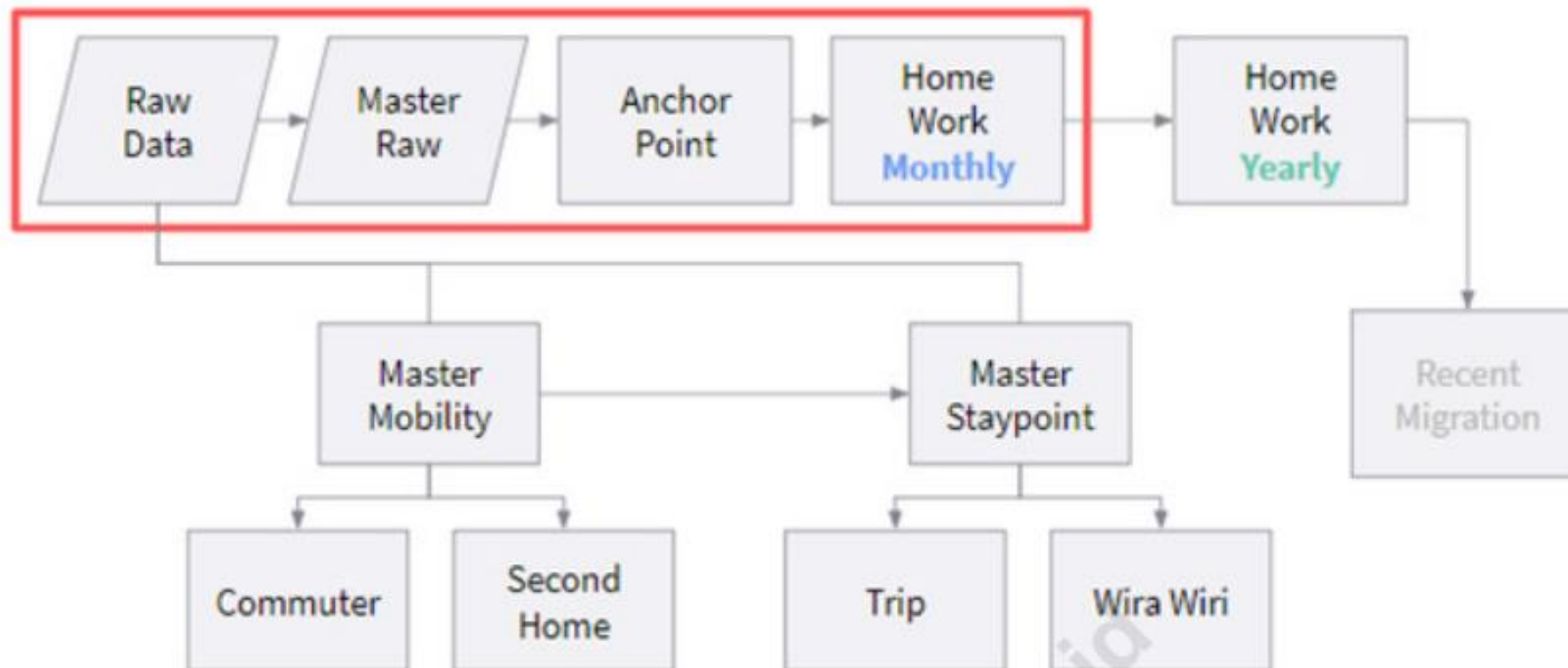
1. BPS process digital survey response data
2. BPS shows list of submitted respondent into dashboard. MNO can donwload some variables especially mobile number, result status, and type of reward

Domestic tourism variables are collected by digital survey:

1. Demographic
2. Trip motivation
3. Accommodation
4. Transportation mode
5. Type of tourism activity
6. Type of tourism packages
7. Expenditure values



GETTING TRIP





CALIBRATION

- ONLY USE ONE MNO, NEED TO ESTIMATE:
 - OTHER MNO USER
 - NON USER MOBILE PHONE

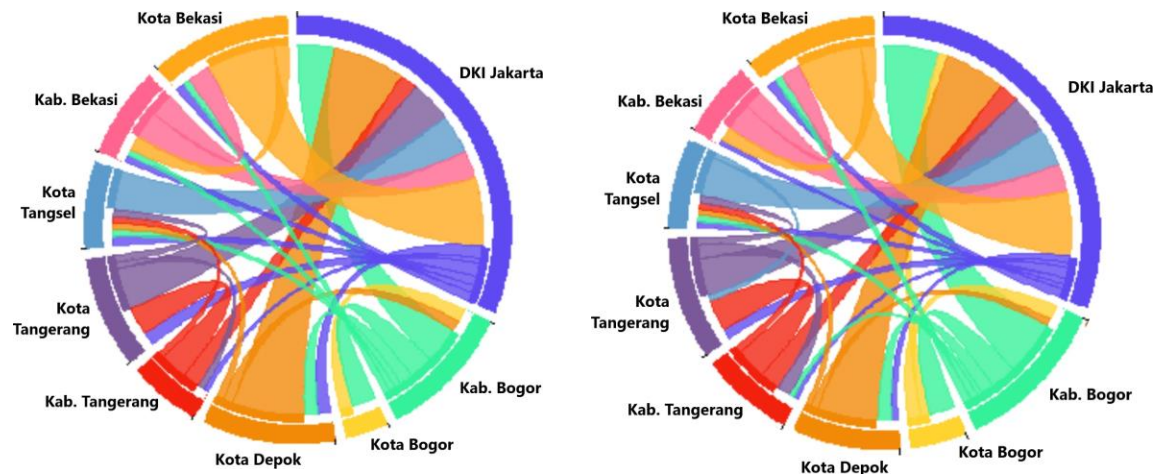
GET PATTERN OF TRIP WITH HABIT OF USING MOBILE PHONE IN SOSIO-ECONOMIC HOUSEHOLD SURVAI

BLOK VIII. KETERANGAN TEKNOLOGI INFORMASI DAN KOMUNIKASI														
No. Urut ART	DALAM 3 BULAN TERAKHIR, APAKAH (nama) MENGGUNAKAN TELEPON SELULER (HP)/NIRKABEL UNTUK KEPERLUAN KOMUNIKASI?	DALAM 3 BULAN TERAKHIR, APAKAH (nama) MEMILIKI/MENGGUASAI TELEPON SELULER (HP)/NIRKABEL?	DALAM 3 BULAN TERAKHIR, BERAPA JUMLAH SIMCARD AKTIF (nama) PADA HP, TABLET, ATAU PERANGKAT LAINNYA, MENURUT PROVIDER/OPERATOR BERIKUT:				DALAM 3 BULAN TERAKHIR, APA SAJA JENIS KOMPUTER YANG DIGUNAKAN (nama)? <i>(Pilihan jawaban harus dibaca)</i>	DALAM 3 BULAN TERAKHIR, APAKAH (nama) PERNAH MENGGUNAKAN INTERNET (TERMASUK FACEBOOK, TWITTER, YOUTUBE, INSTAGRAM, WHATSAPP, DLL.)?	DALAM 3 BULAN TERAKHIR, MEDIA APA SAJA YANG DIGUNAKAN (nama) UNTUK MENGGUNAKAN INTERNET? <i>(Pilihan jawaban harus dibaca)</i>	DALAM 3 BULAN TERAKHIR, DI MANA SAJA (nama) MENGGUNAKAN INTERNET? <i>(Pilihan jawaban harus dibaca)</i>	DALAM 3 BULAN TERAKHIR, UNTUK APA SAJA (nama) MENGGUNAKAN INTERNET? <i>(Pilihan jawaban harus dibaca)</i>	Untuk ART Umur 5 Tahun ke Atas	No. Urut ART	SEJAK 1 JANUARI-31 DESEMBER 2021, APAKAH (nama) PERNAH BEPERGIAN KELUAR DARI LINGKUNGAN KESEHARIAN, BUKAN BEPERGIAN RUTIN, MINIMAL 3 JAM DI TEMPAT TUJUAN, TIDAK UNTUK SEKOLAH ATAU BEKERJA?
	1. Ya 5. Tidak	1. Ya 5. Tidak	TELKOMSEL?	INDOSAT?	XL AXIATA?	LAINNYA?	A. PC/DESKTOP B. LAPTOP/NOTE BOOK C. TABLET K. TIDAK MENGGUNAKAN KOMPUTER	1. Ya 5. Tidak → 812	A. PC/DESKTOP B. LAPTOP/NOTE BOOK C. TABLET D. HP/PONSEL E. LAINNYA	A. RUMAH SENDIRI B. BUKAN RUMAH SENDIRI C. TEMPAT BEKERJA/KANTOR D. GEDUNG SEKOLAH/KAMPUS E. TEMPAT UMUM F. DALAM KONDISI BERGERAK	A. MENDAPAT INFORMASI/BERITA B. MENDAPAT INFORMASI MENGENAI BARANG/JASA C. MENGIRIM/MENERIMA E-MAIL D. MEDIA SOSIAL/JEJARING SOSIAL E. PEMBELIAN BARANG/JASA F. PENJUALAN BARANG/JASA G. FASILITAS FINANSIAL (E-BANKING) H. PEMBELAJARAN ONLINE I. WORK FROM HOME (WFH)/BEKERJA ONLINE DARI RUMAH J. HIBURAN K. PEMBUATAN KONTEN DIGITAL L. LAINNYA	APAKAH (nama) PERNAH BELAJAR TIK, MISALNYA BELAJAR KOMPUTER, DLL.? 1. Ya 5. Tidak		
401	801	802	803	804	805	806	807	808	809	810	811	812	901	
1	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	A B C X	<input type="checkbox"/>	A B C D E	A B C D E F	A B C D E F G H I J K L	<input type="checkbox"/>	1	<input type="checkbox"/>
2	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	A B C X	<input type="checkbox"/>	A B C D E	A B C D E F	A B C D E F G H I J K L	<input type="checkbox"/>	2	<input type="checkbox"/>
3	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	A B C X	<input type="checkbox"/>	A B C D E	A B C D E F	A B C D E F G H I J K L	<input type="checkbox"/>	3	<input type="checkbox"/>
4	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	A B C X	<input type="checkbox"/>	A B C D E	A B C D E F	A B C D E F G H I J K L	<input type="checkbox"/>	4	<input type="checkbox"/>
5	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	A B C X	<input type="checkbox"/>	A B C D E	A B C D E F	A B C D E F G H I J K L	<input type="checkbox"/>	5	<input type="checkbox"/>
6	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	A B C X	<input type="checkbox"/>	A B C D E	A B C D E F	A B C D E F G H I J K L	<input type="checkbox"/>	6	<input type="checkbox"/>
7	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	A B C X	<input type="checkbox"/>	A B C D E	A B C D E F	A B C D E F G H I J K L	<input type="checkbox"/>	7	<input type="checkbox"/>
8	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	A B C X	<input type="checkbox"/>	A B C D E	A B C D E F	A B C D E F G H I J K L	<input type="checkbox"/>	8	<input type="checkbox"/>



TOURIST ARE NOT COMMUTER

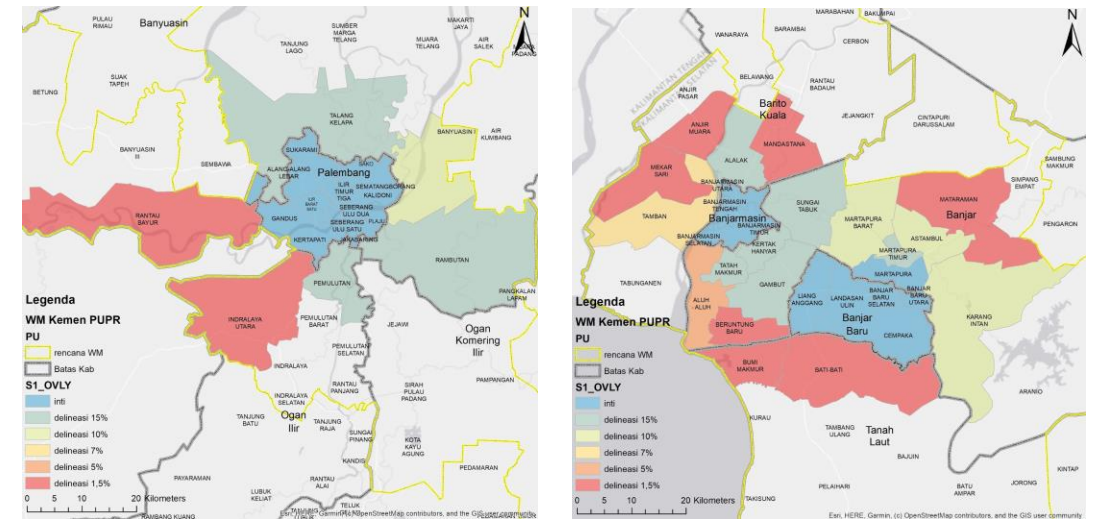
Comparison the Result of Conventional Survey and MPD in Jabodetabek (May 2019)



Source: Conventional Survey 2019

Source: MPD 2019

Delineation of Metropolitan Area (MA) In South Sumatera and South Kalimantan (2021)



Source: MPD MSA 2021



Commuting data results from conventional survey and MPD have the same pattern



In 2021 MPD has been applicate to determine the MA delineation through the coverage of urban commuting in South Sumatera and South Kalimantan



Inbound Tourism





ADMISTRATION RECORD WAS UNDER COVERAGE



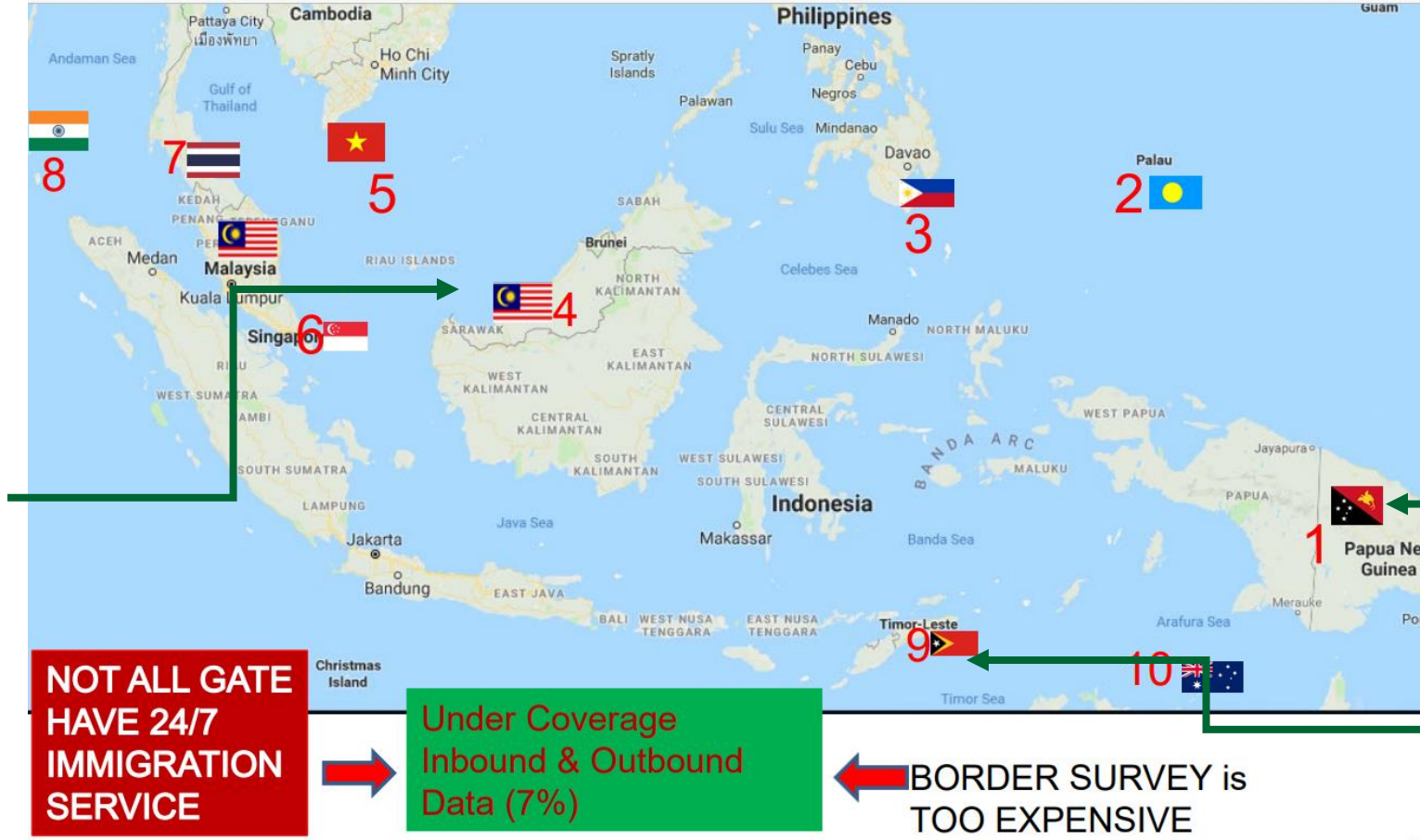
Recorded At:

- 37 Airport
- 126 Seaport
- 55 Cross Border Gates

Immigration Record

Passport Data:

- Nationality
- Length of Stay
- Sex
- Age



- ✓ BPS rely on the Immigration Record and Border Survey for Inbound & Outbound Tourism Data
- ✓ Visits from neighbour countries only 7% of tourism

CALIBRATION

BORDER AREA SURVEY FORM 2017



VMPD-17



PENDATAAN WISMAN BERBASIS *MOBILE POSITIONING DATA*
DI WILAYAH PERBATASAN INDONESIA 2017

KEMENTERIAN PARIWISATA DAN BADAN PUSAT STATISTIK

Lingkari atau isilah jawaban yang sesuai

Nama Pos Lintas Batas:

No. Kuesioner :

1. Nama :
Umur : tahun
Jenis Kelamin :

2. Pekerjaan utama:

Profesional -1	Ibu Rumah tangga -6
Bisnis manager/Eksekutif -2	Pelajar/Mahasiswa -7
Pegawai Pemerintah -3	Pensiunan -8
Militer -4	Lainnya, sebutkan -9
KaryawanSwasta -5	(.....)

3. a. Jumlah HP yang anda gunakan saat ini buah
b. Jumlah Sim Card yang anda gunakan dan aktif saat ini buah

Sebutkan nama providernya:

Sim card 1 : Sim card 3 :

Sim card 2 : Sim card 4 :

4. Apa yang anda lakukan ketika di Indonesia?

Menggunakan SIM Card asal (roaming) -1
Mengganti dengan Sim Card Lokal -2
Mematikan Mode Roaming -3
Mematikan HP -4

5. a. Maksud utama mengunjungi Indonesia:

Bekerja mendapat gaji/sekolah -1 →STOP	Keagamaan/ziarah -7
Berlibur/rekreasi -2	Kesehatan & kecantikan -8
Bisnis/usaha -3	Pendidikan/Pelatihan -9
Dinas -4	Misi OR/budaya -10
Mengunjungi teman/keluarga -5	Lainnya, sebutkan: -11
MICE/rapat -6	(.....)

b. Rencana lama tinggal di Indonesia hari

6. Frekuensi mengunjungi Indonesia dalam satu bulan terakhir:

Setiap hari -1	Sebulan sekali -3
Seminggu sekali -2	Tidak tentu -4

7. Negara tempat tinggal

8. Kewarganegaraan

9. Berapa uang yang akan dibelanjakan di Indonesia?
Mata uang :
Nilai :

10. Dalam perjalanan ini, dari pintu mana anda masuk ke Indonesia

MPD is not 100 % Inbound Data:

1. It comes from one MNO
2. Not all border crosser Using Mobile Phone (non-roamer)
3. Not all Mobile Phone User are Tourism
4. Some Using more than one Sim Card

$$AT = \frac{MPD}{X_{roam}} * \frac{1}{1 - P_{NR}} * \frac{1}{MS} - WCI$$

Where:

- AT = Additional Tourism
- MPD= Number of SIM cards detected by MNO in the border area
- X_{roam} =Average number of cell phones actively used by tourist
- P_{NR} = Proportion of non-roamers
- MS = Market Share of roaming to the MNO
- WCI= Number of tourist entering trough Immigration Post



COLLABORATION IS THE KEY OF SUCCESS



2016
&
2017



- BPS define concept & method of conversion MPD to Inbound Tourism Statistics
- MoT support budget to apply the method in border country MPD from the largest Mobile Network Operator

2018



- Fine Tune Inbound MPD to get better Tourism Statistics
- Produce Domestic Tourism Statistics using MPD
- Training
- Write Handbook
- Develop QAF

Outbound Tourism



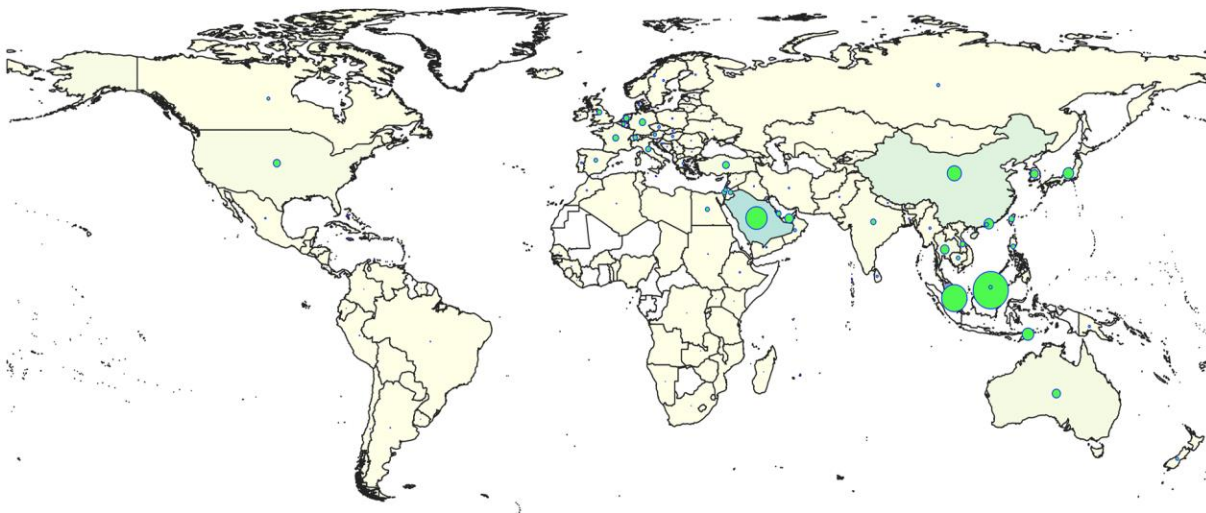
OUTBOUND TRAVELLER



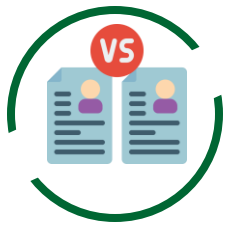
- IMMIGRATION RECORD AT INTERNASIONAL GATES
 - UNKNOWN DESTINATION COUNTRY
 - LENGTH OF TRAVEL
 - SEX
 - AGE

DIGITAL SURVEY :

- TO MEASURE EXPENDITURE WHILE OVERSEAS



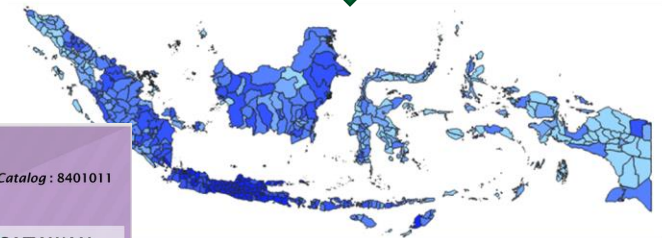
- MOBILE PHONE DATA RECORD OF DESTINATION COUNTRIES OF INDONESIAN TRAVELLER :
 - 2019 : 174 DESTINATION COUNTRIES
 - 2020 : 173 DESTINATION COUNTRIES
- LENGTH OF STAY



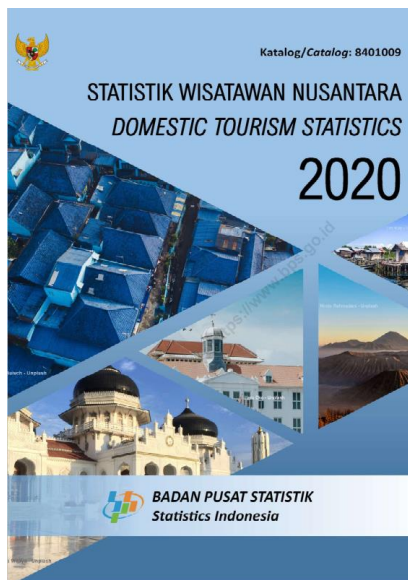
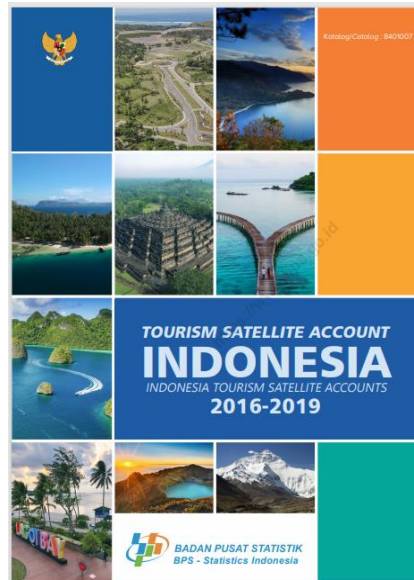
RESULT



Domestic tourism by destination based on household survey



With MPD





CHALLENGES

01

DEPENDENCY

Highly depend on MNO as data owner. The confidentiality of data make it impossible to get raw data. We work at sand box that provided by MNO.

02

PROCUREMENT

Procurment is complicated since this type of srvice is very rare. .

03

OTHER MNO's

Currently only one out of five MNO that has good quality MPD data, the other need time to save their MPD wisely.



Thank You
www.bps.go.id

