



***Second meeting of the UN
Committee of Experts on
Business and Trade
Statistics***

***Efforts made by INEGI for
calculating the Gross Value
Added of E-commerce in Mexico***

New York, June 11, 2019

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Introduction¹

The age of digitalization and the Internet have changed the way households, businesses, and governments interact through local and cross-border transactions

New stage of globalization

Modify nature, patterns and participants in an international context of trade in goods and services



1: According to the OECD, WPTGS (2017): STD/CSSP/WPTGS(2017)3

Introduction

Devices and objects connected to the Internet promote a large-scale convergence between ICT and the economy

ICT Information and Communication Technologies



Internet of things (IoT).- Objects that connect through the internet with other objects



Statistical Challenge of the digital economy

Measure the contribution in the GDP by the use of ICT, through their evolution or with the emergence of digital businesses, the expansion of e-commerce and financial services

Objective

Make available to users information that allows them to know the evolution of the gross value added of e-commerce from the year 2013

Series from the year 2013,
base 2013

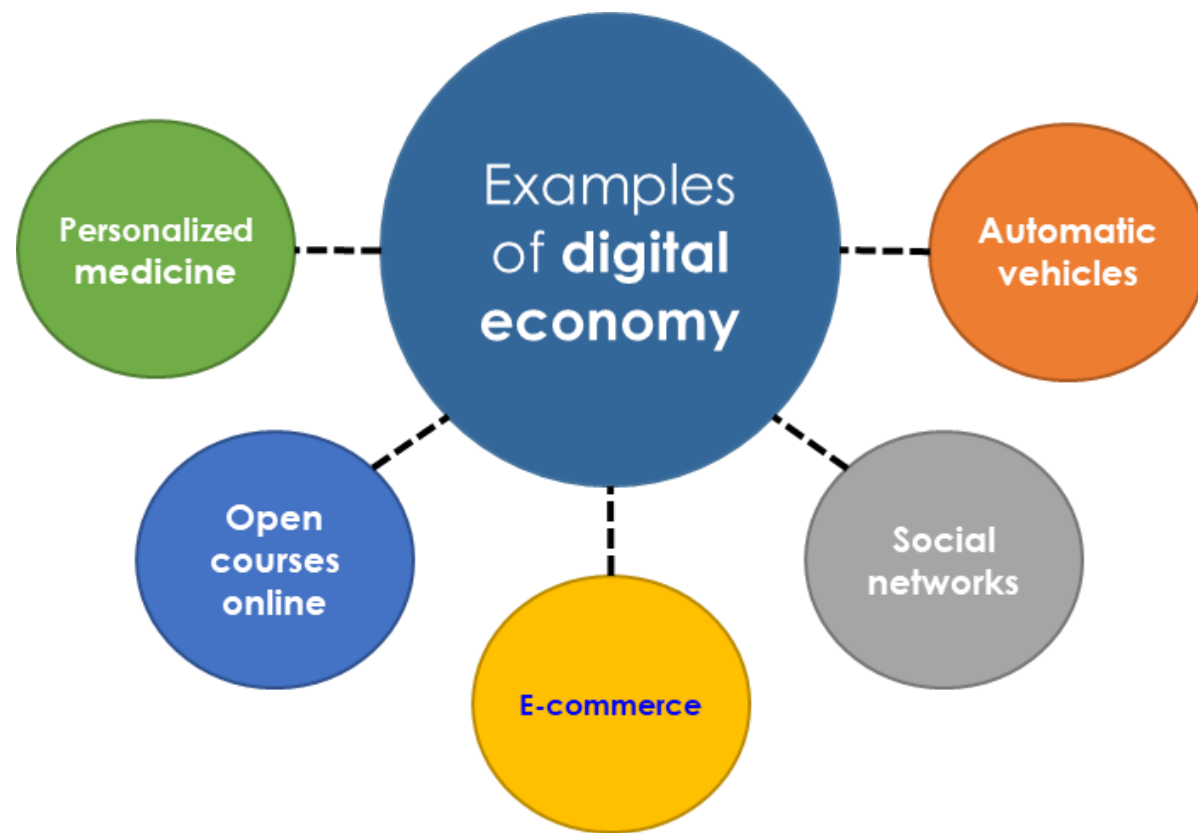
Millions of pesos at current
prices and prices of 2013

Wholesale trade, retail trade
and other services

Gross Value Added of E-commerce

The SNA of Mexico reflects changes in the global context of economic measurements

As a first approach to the measurement of the **digital economy**, an estimate was made to quantify the gross value added of **e-commerce**



Gross Value Added of E-commerce

E-commerce

Process of purchase, sale or exchange of goods, services and information conducted over computer networks

For the sales of goods and services, the buyer places an order, and both the price and the terms of the transaction are negotiated through the Internet, email or web page

- ✓ Payment may or may not be done online
- ✓ The estimations do not include cross border transactions



Gross Value Added of E-commerce

Sources



SUT Supply and Use Tables

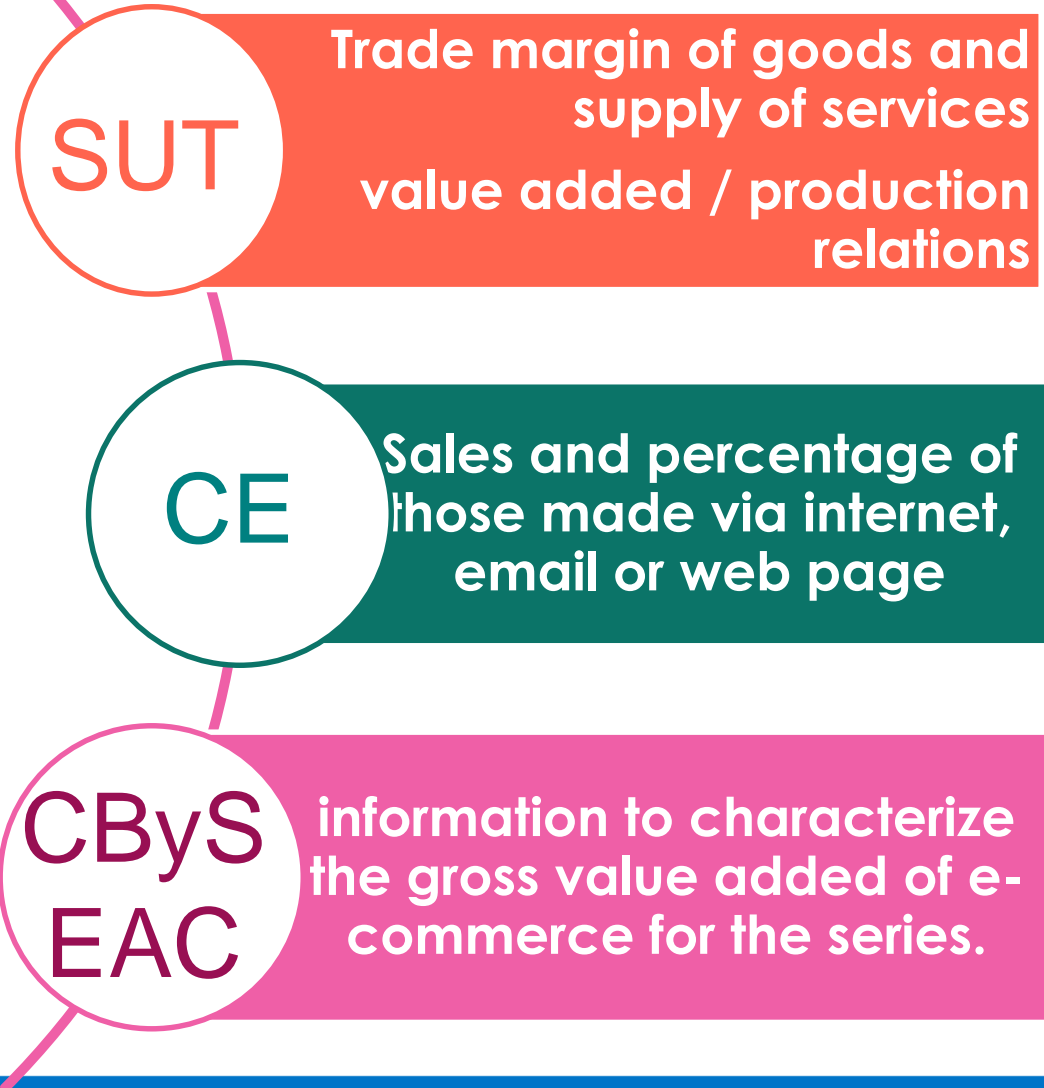
CE Economic Censuses (By its acronym in Spanish)

CBYS Goods and Services Account (By its acronym in Spanish)

EAC Annual Wholesale and Retail Trade Survey (By its acronym in Spanish)

Gross Value Added of E-commerce

The measurement of the gross value added of **e-commerce** was made under a **SUPPLY** approach related to the wholesale, retail and other services commercialization. Total use is implicit since the SUT are balanced



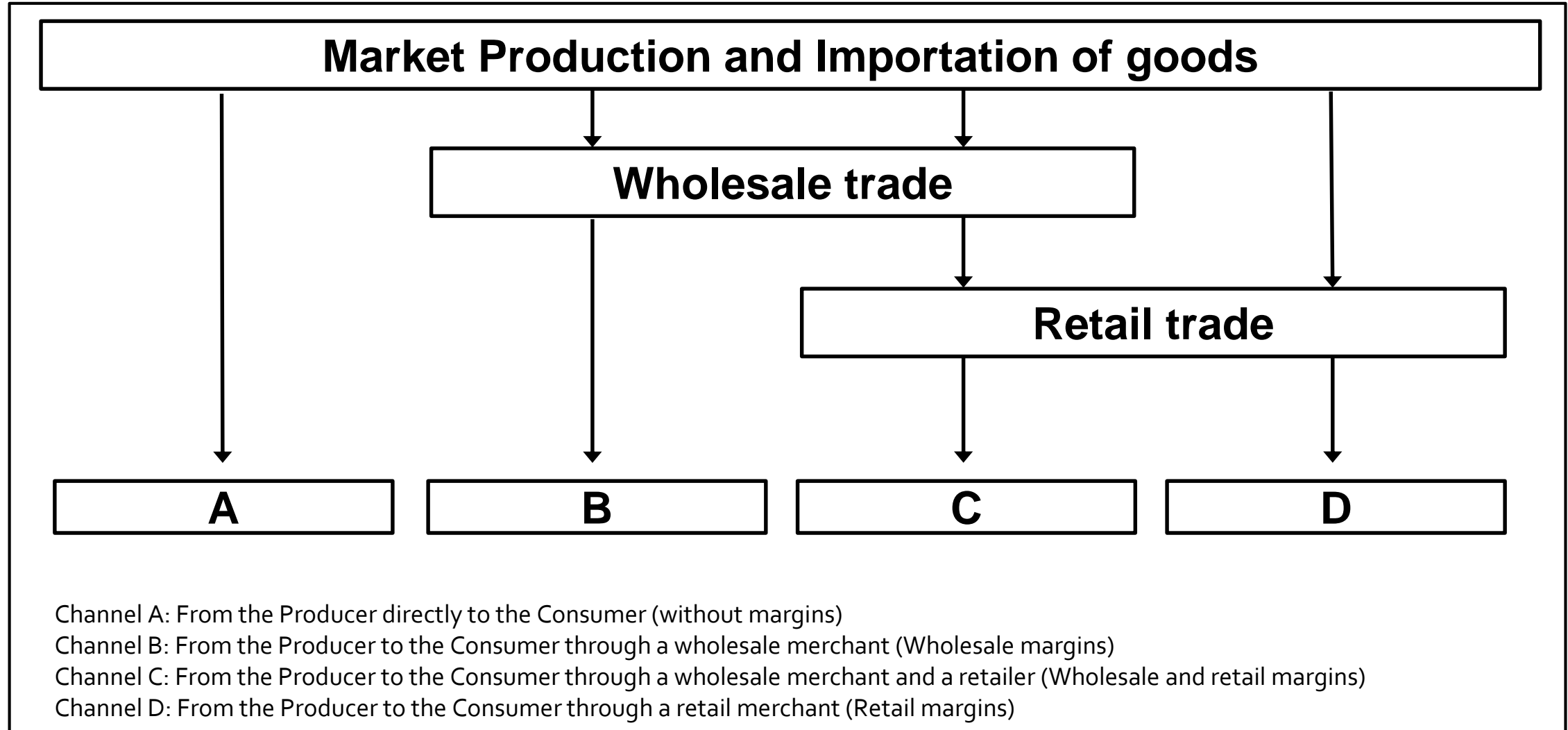
SUT Supply and Use Tables

CE Economic Censuses (By its acronym in Spanish)

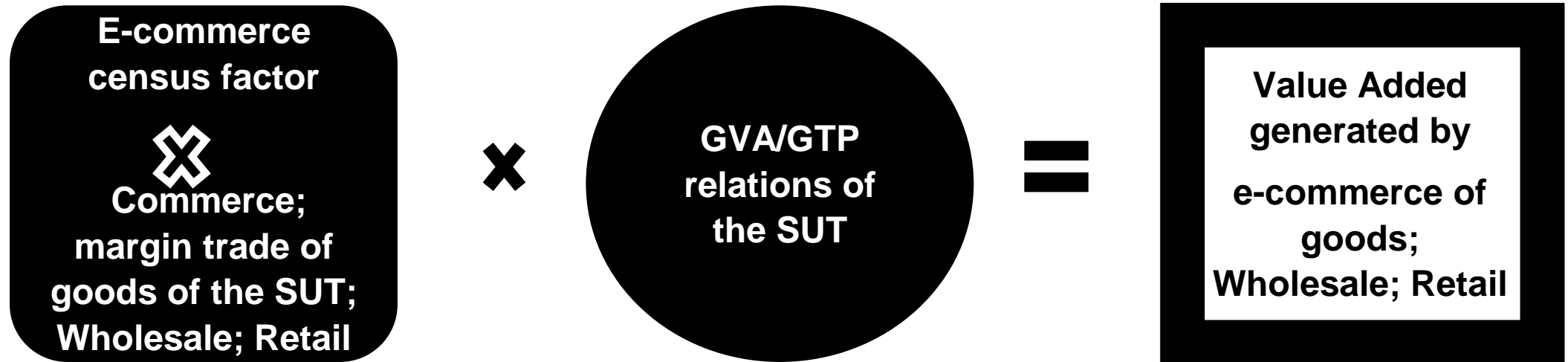
CByS Goods and Services Account (By its acronym in Spanish)

EAC Annual Wholesale and Retail Trade Survey (By its acronym in Spanish)

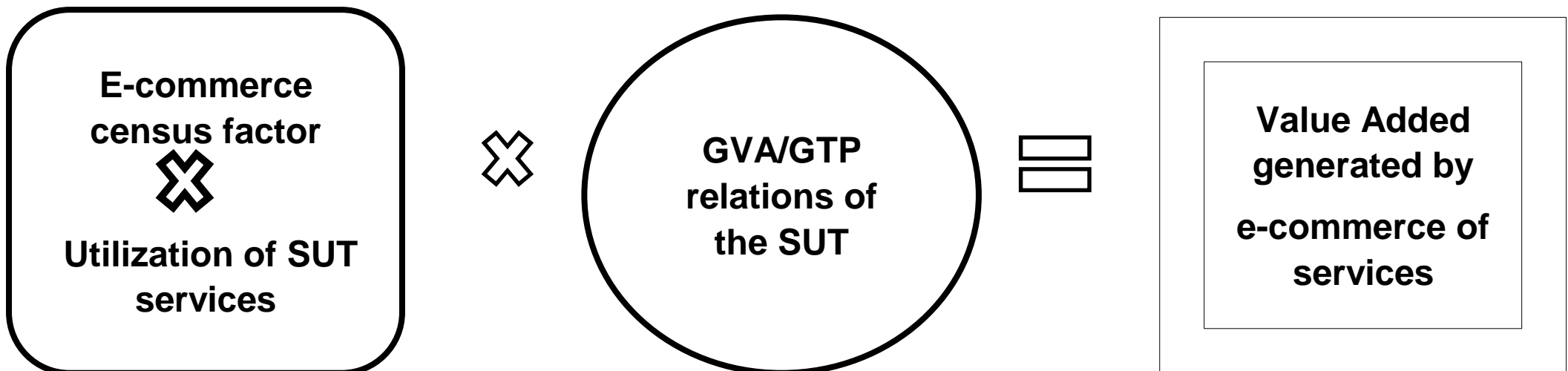
Diagram of sales channels



Gross Value Added of E-commerce



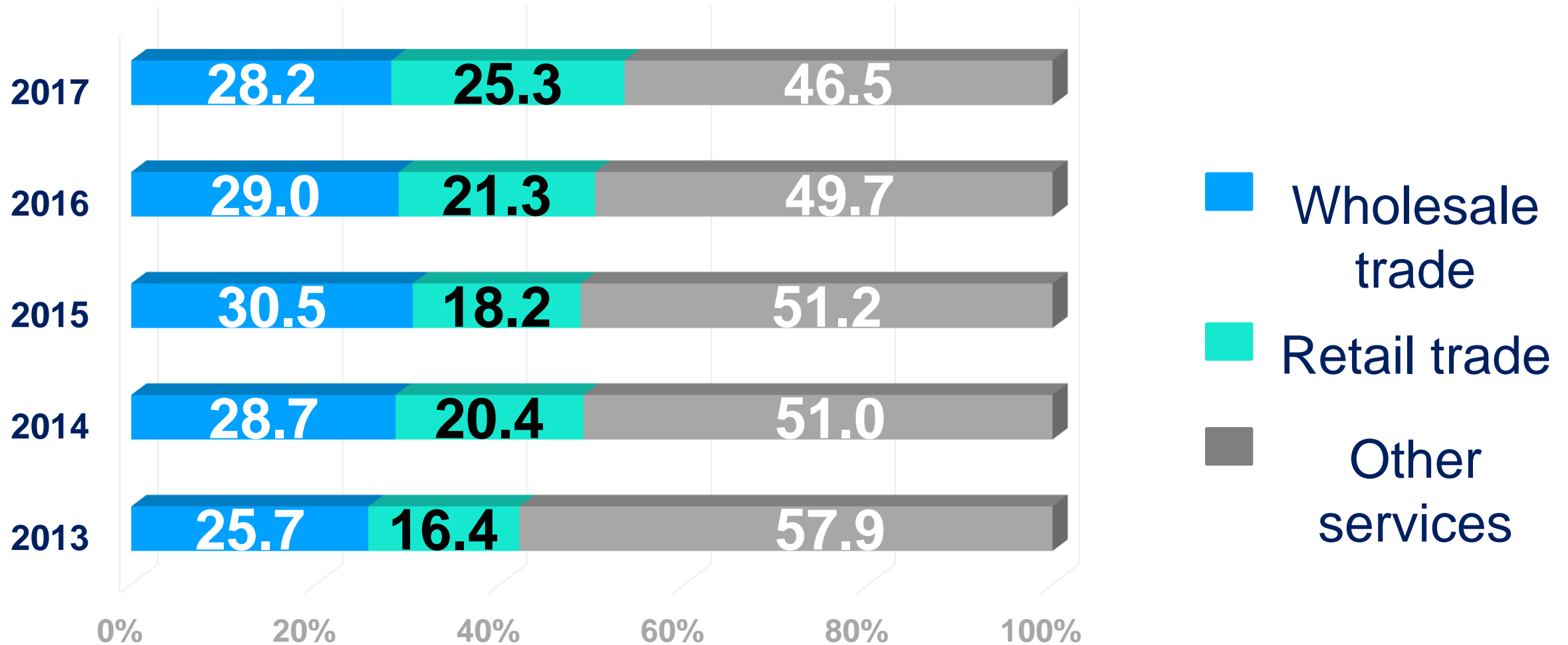
Calculation



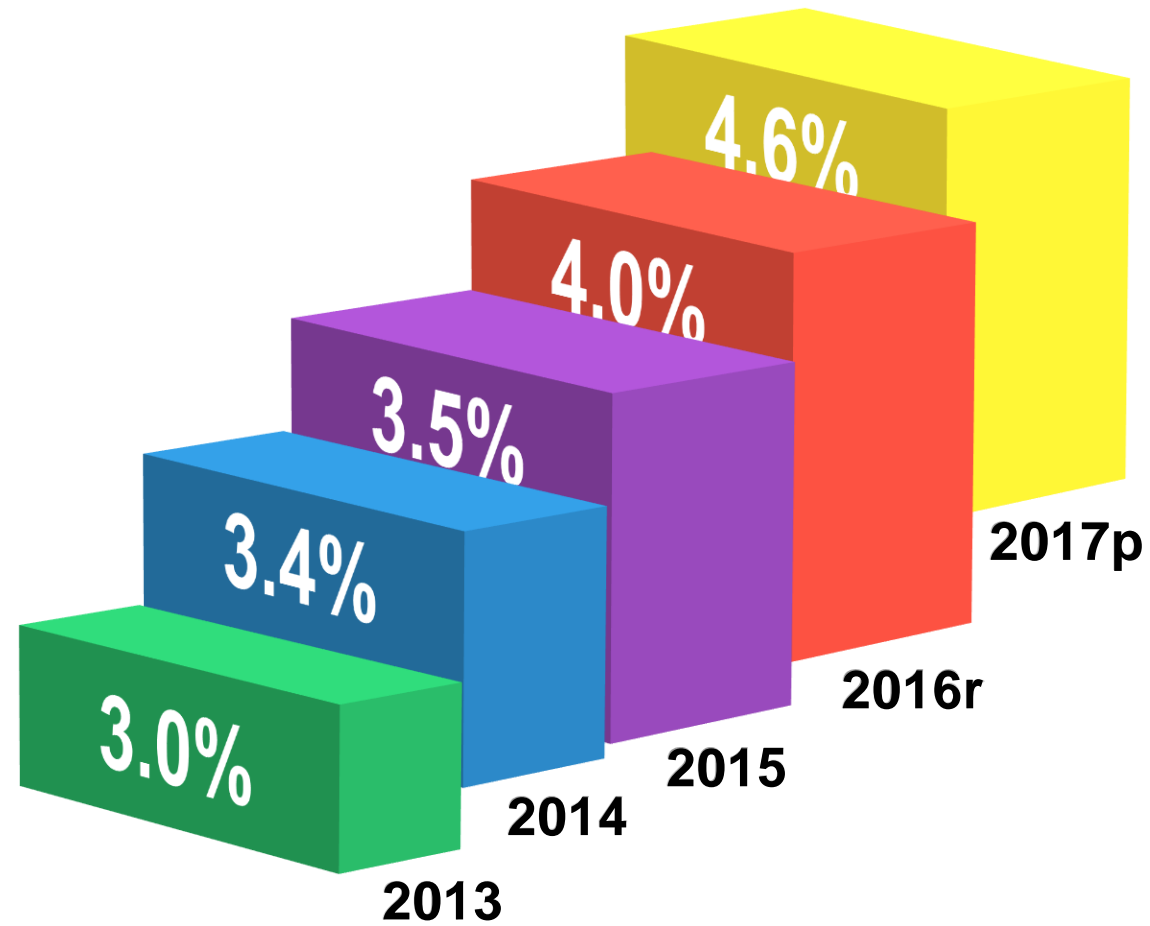
Gross Value Added of E-commerce



Gross Value Added of E-commerce



Share of E-commerce in GDP



Dissemination

First release of these estimations: October 11, 2018

Disseminated as official statistics

INEGI carried out a presentation with its key users, including the Internet Association of Mexico (AIMX)

The estimations and the methodology are available (Spanish) for all users:
<https://www.inegi.org.mx/temas/vabcoel/>
<https://www.inegi.org.mx/programas/vabcoel/2018/>

The figures complement the demand view and estimations of the private sector by offering a supply approach

Next Steps

INEGI is strengthening these calculations through specific improvements in the basic statistics collecting more details on the digital economy

In this sense, the Economic Censuses 2019 will have new information concerning the online sales and purchases breaking-down by:

- ✓ **Website of the enterprise**
- ✓ **Through a web page from an intermediary**
- ✓ **Social networks**
- ✓ **E-mail**
- ✓ **Other informatics source**

Next Steps

INEGI will keep the ongoing households and business surveys and they will be complemented with robust information from the Economic Censuses 2019. The current annual surveys collecting information on digital economy are:

- ✓ **National Survey on the Availability and Use of the Information Technologies in Households (ENDUTIH)**
- ✓ **Annual Wholesale and Retail Trade Survey (EAC)**

It has been planned:

- ✓ **Releasing more details about the type of e-commerce**
- ✓ **Reconciling the supply and demand through the sales and purchases according to their economic activity**
- ✓ **Updating the estimations annually**

Next Steps

Finally, INEGI is participating in the project coordinated by ECLAC on the calculation of the Internet Economy based on the methodology developed by the Central Bureau of Statistics of the Netherlands, through the linkage of the SBR and related domains of Mexican enterprises available in internet

Thank You!

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