Efforts made by INEGI for calculating the Gross Value Added of E-commerce in Mexico

Second meeting of the UN Committee of Experts on Business and Trade Statistics

New York, June 11, 2019
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Introduction\(^1\)

The age of digitalization and the Internet have changed the way households, businesses, and governments interact through local and cross-border transactions

New stage of globalization

Modify nature, patterns and participants in an international context of trade in goods and services

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Introduction

Devices and objects connected to the Internet promote a large-scale convergence between ICT and the economy.

ICT Information and Communication Technologies

Internet of things (IoT).- Objects that connect through the internet with other objects

Statistical Challenge of the digital economy

Measure the contribution in the GDP by the use of ICT, through their evolution or with the emergence of digital businesses, the expansion of e-commerce and financial services.

GVA of E-commerce in Mexico
Objective

Make available to users information that allows them to know the evolution of the gross value added of e-commerce from the year 2013.

- Series from the year 2013, base 2013
- Millions of pesos at current prices and prices of 2013
- Wholesale trade, retail trade and other services
Gross Value Added of E-commerce

The SNA of Mexico reflects changes in the global context of economic measurements.

As a first approach to the measurement of the digital economy, an estimate was made to quantify the gross value added of e-commerce.
Gross Value Added of E-commerce

E-commerce
Process of purchase, sale or exchange of goods, services and information conducted over computer networks

For the sales of goods and services, the buyer places an order, and both the price and the terms of the transaction are negotiated through the Internet, email or web page

✓ Payment may or may not be done online
✓ The estimations do not include cross border transactions
Gross Value Added of E-commerce

Sources

- SUT Supply and Use Tables
- CE Economic Censuses (By its acronym in Spanish)
- CByS Goods and Services Account (By its acronym in Spanish)
- EAC Annual Wholesale and Retail Trade Survey (By its acronym in Spanish)

GVA of E-commerce in Mexico
Gross Value Added of E-commerce

The measurement of the gross value added of e-commerce was made under a SUPPLY approach related to the wholesale, retail and other services commercialization. Total use is implicit since the SUT are balanced.

SUT  Supply and Use Tables
CE  Economic Censuses (By its acronym in Spanish)
CByS Goods and Services Account (By its acronym in Spanish)
EAC  Annual Wholesale and Retail Trade Survey (By its acronym in Spanish)

Trade margin of goods and supply of services
value added / production relations

Sales and percentage of those made via internet, email or web page

Information to characterize the gross value added of e-commerce for the series.
Channel A: From the Producer directly to the Consumer (without margins)
Channel B: From the Producer to the Consumer through a wholesale merchant (Wholesale margins)
Channel C: From the Producer to the Consumer through a wholesale merchant and a retailer (Wholesale and retail margins)
Channel D: From the Producer to the Consumer through a retail merchant (Retail margins)
Gross Value Added of E-commerce

Calculation

\[ \text{E-commerce census factor} \times \text{GVA/GTP relations of the SUT} = \text{Value Added generated by e-commerce of goods; Wholesale; Retail} \]

\[ \text{E-commerce census factor} \times \text{Utilization of SUT services} \times \text{GVA/GTP relations of the SUT} = \text{Value Added generated by e-commerce of services} \]
Gross Value Added of E-commerce

GVA of E-commerce in Mexico

<table>
<thead>
<tr>
<th>Year</th>
<th>Value (Millions of pesos at current prices)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>481,232</td>
</tr>
<tr>
<td>2014</td>
<td>589,704</td>
</tr>
<tr>
<td>2015</td>
<td>653,836</td>
</tr>
<tr>
<td>2016</td>
<td>803,103</td>
</tr>
<tr>
<td>2017</td>
<td>1,004,142</td>
</tr>
</tbody>
</table>
Gross Value Added of E-commerce in Mexico

<table>
<thead>
<tr>
<th>Year</th>
<th>Wholesale Trade</th>
<th>Retail Trade</th>
<th>Other Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>25.7</td>
<td>16.4</td>
<td>57.9</td>
</tr>
<tr>
<td>2014</td>
<td>28.7</td>
<td>20.4</td>
<td>51.0</td>
</tr>
<tr>
<td>2015</td>
<td>30.5</td>
<td>18.2</td>
<td>51.2</td>
</tr>
<tr>
<td>2016</td>
<td>29.0</td>
<td>21.3</td>
<td>49.7</td>
</tr>
<tr>
<td>2017</td>
<td>28.2</td>
<td>25.3</td>
<td>46.5</td>
</tr>
</tbody>
</table>

- **Wholesale trade**
- **Retail trade**
- **Other services**
Share of E-commerce in GDP

GVA of E-commerce in Mexico

- 2013: 3.0%
- 2014: 3.4%
- 2015: 3.5%
- 2016r: 4.0%
- 2017p: 4.6%
Dissemination

First release of these estimations: October 11, 2018

Disseminated as official statistics

INEGI carried out a presentation with its key users, including the Internet Association of Mexico (AIMX)

The estimations and the methodology are available (Spanish) for all users:
https://www.inegi.org.mx/temas/vabcoel/

The figures complement the demand view and estimations of the private sector by offering a supply approach
Next Steps

INEGI is strengthening these calculations through specific improvements in the basic statistics collecting more details on the digital economy.

In this sense, the Economic Censuses 2019 will have new information concerning the online sales and purchases breaking-down by:

- Website of the enterprise
- Through a web page from an intermediary
- Social networks
- E-mail
- Other informatics source
Next Steps

INEGI will keep the ongoing households and business surveys and they will be complemented with robust information from the Economic Censuses 2019. The current annual surveys collecting information on digital economy are:

✓ National Survey on the Availability and Use of the Information Technologies in Households (ENDUTIH)
✓ Annual Wholesale and Retail Trade Survey (EAC)

It has been planned:

✓ Releasing more details about the type of e-commerce
✓ Reconciling the supply and demand through the sales and purchases according to their economic activity
✓ Updating the estimations annually
Finally, INEGI is participating in the project coordinated by ECLAC on the calculation of the Internet Economy based on the methodology developed by the Central Bureau of Statistics of the Netherlands, through the linkage of the SBR and related domains of Mexican enterprises available in internet
Thank You!

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