



What's new ?

Recent developments in the Task Force on SITS,
UNSD and SITS, and the consultation document

**Ronald Jansen, Chief
International Trade Statistics Section
United Nations Statistics Division**



UNSD team

Trade Branch

- Revision of Manual of SITS
- UN Service Trade database
- Technical cooperation (Capacity Building activities)
- Task Force Website
- Task Force Newsletter

[Vladimir Markhonko, Matthias Reister, Alain Gaugris,
Ronald Jansen]

Economic Statistics Branch

- Technical Subgroup on Mode 4
- International Classifications (CPC, ISIC)

[Ivo Havinga, Alessandra Alfieri, Ralf Becker]



UN Service Trade database

United Nations Statistics Division - Commodity Trade Statistics Database (serviceTrade) - Microsoft Internet Explorer

Address: <http://unstats.un.org/unsd/servicetrade/default.aspx>

United Nations Statistics Division

Home | Statistical Databases | Publications | Methods & Classifications | Meetings & Events | Technical Newsletters

UN ServiceTrade Database

United Nations International Trade in Services Database (UN ServiceTrade)

[Read me first](#)

Shortcut Query

Show **Import** of **Total EBOPS Services** in the year **latest reported data**
from **Malawi** to **World**

From all source (OECD, IMF, CARICOM, National)

Trade in Graph

USA :
Total EBOPS Services with World

Year	Import	Export
1990	~100,000	~150,000
1991	~110,000	~170,000
1992	~120,000	~190,000
1993	~130,000	~210,000
1994	~140,000	~230,000
1995	~150,000	~250,000
1996	~160,000	~270,000
1997	~170,000	~290,000
1998	~180,000	~310,000
1999	~190,000	~330,000
2000	~200,000	~350,000
2001	~210,000	~340,000

Canada :
Total EBOPS Services with World

Year	Import	Export
1990	~25,000	~30,000
1991	~27,000	~32,000
1992	~29,000	~34,000
1993	~31,000	~36,000
1994	~33,000	~38,000
1995	~35,000	~40,000
1996	~37,000	~42,000
1997	~39,000	~44,000
1998	~41,000	~46,000
1999	~43,000	~48,000
2000	~45,000	~50,000
2001	~47,000	~48,000

5th Andean Expert Group meeting on
Statistics of International Trade in Services
10-12 July 2006, Lima



Task Force on SITS

- **Composition and operation**
 - OECD (Chair), IMF, WTO, Eurostat, UNCTAD, UNWTO and UNSD
 - 2 meetings per year, next: September 2006 in Paris
- **Task Force website**
 - Main structure [to be revised soon]
 - Sub-structure of Technical Sub-group on Mode 4
- **Task Force Newsletter**
 - No 1: Overview of current work in the field of SITS
 - No 2: Consultation Document and Questionnaire



Task Force on SITS

- Meeting February 2005 (Paris)
 - Merchanting
- Meeting September 2005 (Paris)
 - Goods for processing
- Meeting February 2006 (New York)
 - SNA AEG on Merchanting and GFP
 - Travel and breakdown by product
 - CPC and EBOPS
 - Revision process of Manual on SITS



Task Force Website

maintained by UNSD

- Manual on SITS
- Task Force on SITS
 - Meetings
 - Reports
 - Training materials
 - Technical Cooperation
- Technical Subgroup on Mode 4
 - Meetings
 - Documents



Task Force Newsletter

- **Newsletter No.1 (January 2006)**
 - Overview of Task Force
 - Update of Manual on SITS
 - Technical Subgroup on Mode 4
 - Revision of Tourism Satellite Account
 - Review of SNA93 and BPM5
- **Newsletter No.2 (July 2006)**
 - Consultation Document and Questionnaire



Consultation Document and Questionnaire

Issues for the update of MSITS

- Revision of EBOPS categories
- Addition of chapter on Movement of natural persons – Mode 4.
- FATS and FDI
- Links with CPC and ISIC



Issues and questions for Chapter 1

- Question 1.1 - *Do you agree with the existing list of priority recommendations in Chapter 1?*
 - BPM5
 - EBOPS – first stage
 - FDI statistics
 - FATS – basic variables
 - Trade in Services by partner
- Question 1.3 - *Do you agree with the existing order of priority recommendations in Chapter 1?*

[additional recommendations:

EBOPS – second stage; FATS – further detail; persons working abroad; trade between related and unrelated parties; GATS mode of supply]



Issues and questions for Chapter 1

- Question 1.5 - *Given the importance of partner country information it has been proposed to include the need for partner country information in the second, third and fourth recommendations, rather than having a stand alone fifth recommendation on “trade in services by partner country”.*

EBOPS by Partner country

FDI by Partner country

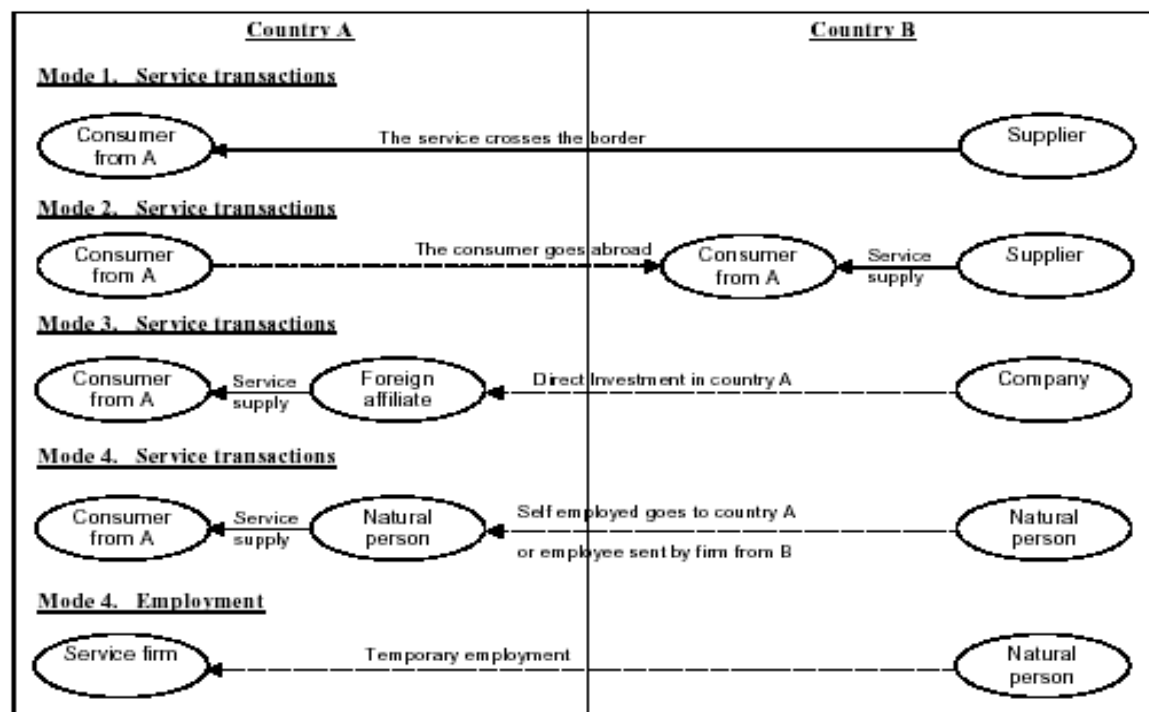
FATS by Partner country



Issues and questions for Chapter 2

- **Question 2.1 –**
Do you agree with current Chapter 2 ?

Chart 2. Synthetic view of modes of supply





Issues and questions for Chapter 2

- **Question 2.2** – *Change Chapter 2 to introduction of conceptual frameworks, then create separate Chapter 5 on Modes of Supply.*

Chapter 3: Resident – non-Resident trade in services

Chapter 4: Foreign Affiliates



Issues and questions for Chapter 3: (changes to EBOPS)

Revised BOP Services Classification

1. Processing of goods (now a net concept in SNA)
2. Repairs on goods
3. Transport
 - 3.1 Sea transport
 - 3.1.1 Passenger
 - 3.1.2 Freight
 - 3.1.3 Other
 - 3.2 Air transport
 - 3.2.1 Passenger
 - 3.2.2 Freight
 - 3.2.3 Other
 - 3.3 Other modes of transport
 - 3.3.1 Passenger
 - 3.3.2 Freight
 - 3.3.3 Other
 - 3.4 Post and Courier Services

BPM5 Services Classification

- (included in goods)
(included in goods)
1. Transportation
 - 1.1 Sea transport
 - 1.1.1 Passenger
 - 1.1.2 Freight
 - 1.1.3 Other
 - 1.2 Air transport
 - 1.2.1 Passenger
 - 1.2.2 Freight
 - 1.2.3 Other
 - 1.3 Other transport
 - 1.3.1 Passenger
 - 1.3.2 Freight
 - 1.3.3 Other



Issues and questions for Chapter 3: (changes to EBOPS)

Revised BOP Services Classification

4. Travel

4.1 Business

4.1.1 Expenditure by seasonal and border workers+

4.1.2 Other+

4.2 Personal

4.2.1 Health-related+

4.2.2 Education-related+

4.2.3 Other+

BPM5 Services Classification

2. Travel

2.1 Business

2.2 Personal

2.2.1 Health-related*

2.2.2 Education-related*

2.2.3 Other*

**Expenditure on goods+ ; Expenditure on transport services+;
Expenditure on accommodation services+; Expenditure on food and
beverage serving services+; Other services +**



Issues and questions for Chapter 3: (changes to EBOPS)

Revised BOP Services Classification

5. Telecommunications, computer and information Services

5.1 Telecommunications services

5.2 Computer services

5.3 Information services

6. Construction services

6.1 Construction abroad

6.2 Construction in the compiling economy

BPM5 Services Classification

3. Communications services

7. Computer and Information Services

4. Construction services



Issues and questions for Chapter 3: (changes to EBOPS)

Revised BOP Services Classification

7. Insurance services (new definition)

7.1 Insurance +?

7.2 Reinsurance +?

8. Financial services (to include FISIM)

8.1 Explicitly charged financial services +?

8.2 FISIM +?

9. Franchise fees and payments for the use of similar rights?

BPM5 Services Classification

5. Insurance services

Gross premiums **

Gross claims **

6. Financial services

8. Royalties and license fees



Issues and questions for Chapter 3: (changes to EBOPS)

Revised BOP Services Classification

10. Other business services

- 10.1 Trade-related services?
- 10.2 Operational leasing services
- 10.3 Miscellaneous business, professional, and technical services
 - 10.3.1 Legal, accounting, management consulting, and public relations+
 - 10.3.2 Advertising, market research, and public opinion polling+
 - 10.3.3 Research and development+
 - 10.3.4 Architectural, engineering and other technical services+
 - 10.3.5 Agricultural, mining and on-site processing services+ ?
 - 10.3.6 Other business services+

BPM5 Services Classification

9. Other business services

- 9.1 Merchanting and other trade-related services
- 9.2 Operational leasing services
- 9.3 Miscellaneous business, professional, and technical services
 - Legal, accounting, management consulting, and public relations*
 - Advertising, market research, and public opinion polling*
 - Research and development*
 - Architectural, engineering and other technical services*
 - Agricultural, mining and on-site processing services+ ?
 - Other*



Issues and questions for Chapter 3: (changes to EBOPS)

Revised BOP Services Classification

11. Personal, cultural, and recreational services

11.1 Audiovisual and related services ?

11.2 Other personal, cultural and recreational services

11.2.1 Health services+

11.2.2 Education services+

11.2.3 Other+

12. Government services, n.i.e.

BPM5 Services Classification

10. Personal, cultural, and recreational services

10.1 Audiovisual and related services

10.2 Other personal, cultural and recreational services

11. Government services, n.i.e.



Issues and questions for Chapter 3: (changes to EBOPS)

- **Question 3.4** – *Should EBOPS link better to CPC and be more product based ?*

[Should we detach Trade in Services categories from the BOP structure ?]

- **Question 3.5** – *Should EBOPS cover downloads from the Internet of computer software, music, or other online content ?*



Issues and questions for Chapter 3: (changes to EBOPS)

- **Question 3.6** – *Should “Goods for Processing” be prominent and separately identified in EBOPS ?*
- **Question 3.7** – *Should “Audiovisual transactions” be retained as a separate item in EBOPS ?*



Issues and questions for Chapter 4

- **Question 4.1** – *Should “Foreign Affiliates Trade in Services (FATS) statistics” be renamed ?*

“Foreign Affiliate Statistics”

“Activities of Foreign Affiliates”



Issues and questions for Chapter 4

- **Question 4.2** – *Should list of variables for FATS statistics be changed ?*
- Primary variables: Sales (turnover) and/or output, employment, value added, exports and imports of goods and services, and number of enterprises.
- Additional variables: Assets, net worth, operating surplus, gross fixed capital formation, taxes on income, research and development expenditures, and compensation of employees



TSG on Mode 4 – Outcome Paper

(see <http://unstats.un.org/unsd/tradeserv/meetings-m4.asp>)

- **Definition of remittances:**
 - (a) Personal transfers;
 - (b) Personal remittances;
 - (c) Total remittances;
 - (d) Total remittances and transfers to non-profit institutions serving households
- Personal transfers would be part of the BOP standard presentation and be defined as follows: *Personal transfers consist of all current transfers in cash or in kind made, or received, by resident households to or from other non-resident households.*



TSG on Mode 4 – Meeting report

(see <http://unstats.un.org/unsd/tradeserv/meetings-m4.asp>)

Measurement of GATS Mode 4

- the value of exports of services supplied through mode 4 by contractual service suppliers; and
- the number of persons crossing the border in the context of GATS mode 4 for the following categories of persons:
 - contractual service suppliers (either as an employee of the service supplier or as a self-employed person),
 - intra-corporate transferees (in the context of the supply of a service through commercial presence) and
 - persons going abroad to negotiate services contracts or the establishment of commercial presence.

A final decision on the scope of the chapter will be taken after the analysis of the country consultations.



Issues and questions for new Annex

- **Question A.1** – *Do you agree that a new annex should be added on analytical issues ?*
 1. Linking services trade and production data;
 2. Combining BOP data, FATS data and Mode 4 data for analysis;
 3. Linking services trade with merchandise trade (overlaps and gaps);
 4. Bilateral asymmetries in services trade;
 5. Analyses on sectoral basis – such as health services;
 6. Comparative advantage in trade in services.



Issues and questions for new Annex

- **Question A.3** – *Do you agree that a new annex should be added on measuring export and import services prices ?*

Proposal by ECLAC to hold a seminar in 2007 on
Measurement of Export and Import Price
Indexes (both Goods and Services)



Thank you for your attention